

INDEPENDENT AUDITOR'S REPORT

To the members of Zoopla Property Group Plc

Opinion on financial statements of Zoopla Property Group Plc

In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 30 September 2016 and of the group's profit for the year then ended;
- the group and financial statements have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the group financial statements, Article 4 of the IAS Regulation.

The financial statements comprise the Consolidated statement of comprehensive income, Consolidated and company statement of financial position, Consolidated and company statement of cash flows, Consolidated and company statement of changes in equity, the related Notes 1 to 29 to the consolidated financial statements and Notes 1 to 15 to the company financial statements. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and IFRSs as adopted by the European Union. The financial reporting framework that has been applied in their preparation is applicable law and IFRSs as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

Going concern and the directors' assessment of the principal risks that would threaten the solvency or liquidity of the group

As required by the Listing Rules we have reviewed the directors' statement regarding the appropriateness of the going concern basis of accounting contained within Note 1.4 to the financial statements and the directors' statement on the longer-term viability of the group contained within the strategic report.

We have nothing material to add or draw attention to in relation to:

- the directors' confirmation on page 29 that they have carried out a robust assessment of the principal risks facing the group, including those that would threaten its business model, future performance, solvency or liquidity;
- the disclosures on pages 26 to 28 that describe those risks and explain how they are being managed or mitigated;
- the directors' statement in note 1.4 to the financial statements about whether they considered it appropriate to adopt the going concern basis of accounting in preparing them and their identification of any material uncertainties to the group's ability to continue to do so over a period of at least twelve months from the date of approval of the financial statements;
- the directors' explanation on page 29 as to how they have assessed the prospects of the group, over what period they have done so and why they consider that period to be appropriate, and their statement as to whether they have a reasonable expectation that the group will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

We agreed with the directors' adoption of the going concern basis of accounting and we did not identify any such material uncertainties. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the group's ability to continue as a going concern.

Independence

We are required to comply with the Financial Reporting Council's Ethical Standards for Auditors and we confirm that we are independent of the group and we have fulfilled our other ethical responsibilities in accordance with those standards. We also confirm we have not provided any of the prohibited non-audit services referred to in those standards.

Our assessment of risks of material misstatement

The assessed risks of material misstatement described below are those that had the greatest effect on our audit strategy, the allocation of resources in the audit and directing the efforts of the engagement team in decreasing order of significance.

| Risk description | How the scope of our audit responded to the risk |
|---|--|
| <p>Acquisition of Property Software Group (“PSG”) – Valuation of acquired intangible assets</p> <p>This is a new risk for 2016 following the acquisition of Property Software Group in the period. On 28 April 2016, the Group completed its previously announced acquisition of Property Software Group on a cash-free, debt-free basis.</p> <p>The gross valuation of acquired intangible assets as part of the purchase price allocation (“PPA”) exercise is reliant on management judgement, and hence there is a risk that if management use inappropriate methodologies or assumptions within the PPA exercise, that the intangible assets will not be stated within an acceptable range of valuations.</p> <p>We have included the risk in our audit report due to the quantum of the balance, its highly judgemental nature, and the fact that it had a substantial impact on our overall audit strategy.</p> <p>The purchase price was settled through consideration of £69.6 million, of which £22.2 million was paid in cash, £24.9 million was the repayment of external debt, and a further £22.5 million is deferred. An additional £5.7 million is payable to management shareholders as remuneration, contingent on them remaining in employment.</p> <p>The excess of consideration over the fair value of net assets acquired has been recognised as intangible assets comprised of customer relationship intangibles of £20.5 million, brands of £2.2 million and goodwill of £47.2 million.</p> <p>Refer to notes 1, 1.20 and 13 for the group accounting policy, management’s consideration of critical accounting judgements and disclosure note respectively.</p> | <p>Our procedures entailed:</p> <ul style="list-style-type: none"> i) Auditing the acquired balance sheet prior to the purchase price allocation to gain assurance over the valuation of net assets acquired; ii) Engaging our internal experts to review the methodologies employed, and challenge assumptions utilised by management in their valuation of acquired intangible assets with reference to third party data for comparable transactions and asset types; iii) obtaining the underlying cash flow forecast calculations and challenging their reasonableness; iv) Confirming that the useful economic lives allocated to each class of asset are appropriate based on their nature and Group accounting policies; and v) Reviewing the associated disclosures within the financial statements to assess whether they are in accordance with IFRS 3. |

INDEPENDENT AUDITOR'S REPORT CONTINUED

To the members of Zoopla Property Group Plc

Our assessment of risks of material misstatement continued

| Risk description | How the scope of our audit responded to the risk |
|--|---|
| <p>Revenue recognition in the Comparison Services division – Valuation of accrued income</p> <p>Comparison services revenue is accrued each month based upon the number of switches provided to suppliers, net of an estimated drop-out. At the period end there is a proportion of switches that has not been confirmed as having been completed and accepted by the third party provider. There is therefore a risk in respect of the valuation of accrued revenue balance at year-end.</p> <p>During 2016, management implemented a new system which has enabled more accurate matching of confirmations back to original switches and hence has enabled more accurate recognition of accrued income.</p> <p>Refer to notes 1, 1.20 and 2 for the group accounting policy, management's consideration of critical accounting judgements and disclosure note respectively.</p> | <p>Our procedures entailed:</p> <ul style="list-style-type: none"> i) Assessing management's processes and the design and implementation of controls in respect of the appropriate recognition of revenue, in particular the valuation of switches in line with contractual terms and the subsequent confirmation of switches through third party customer confirmations; ii) Verifying that for a sample of customer contracts, that revenue had been appropriately recognised in line with the contractual terms and IAS 18; iii) Analysing revenue streams to understand the drivers of fluctuations and obtain support for any unusual movements; and iv) For a sample of suppliers for which there is accrued income at year end, obtaining post year-end confirmation of the balance from the relevant third party. |
| <p>Revenue recognition in the Property Services division – Completeness of agency subscription arrangements</p> <p>Revenue in the property services division primarily consists of recurring subscription payments in return for property listings on the Group's websites. Individual contracts exist with each customer with a range of different terms and conditions, and as a result there are a significant number of agreements.</p> <p>Consequently there is a risk that customer subscription agreements may not be appropriately captured and accounted for in line with underlying contractual terms and hence the revenue population may not be complete.</p> <p>We have included the risk in our audit report due to the quantum of the balance and the fact that it had a substantial impact on our overall audit strategy.</p> <p>Refer to notes 1, 1.20 and 2 for the group accounting policy, management's consideration of critical accounting judgements and disclosure note respectively.</p> | <p>Our procedures entailed:</p> <ul style="list-style-type: none"> i) Analysing revenue streams to understand the drivers of fluctuations including monthly partner numbers and the Average Revenue per Advertiser ("ARPA") trend, and obtaining support for any unusual movements; ii) Assessing management's processes and the design and implementation of controls in respect of the appropriate recognition of revenue, in particular the billing of customers in line with contractual terms; iii) Selecting a sample of estate agents, ascertaining whether they were a ZPG customer or not, and if so, obtaining the underlying contract to determine whether the information within the Customer Relationship Management system is accurate and hence the revenue population is complete; and iv) Verifying information for a sample of customer contracts (or equivalent agreements) selected from the Customer Relationship Management system to subscription details, and then in turn back to the ledger to determine whether revenue has been appropriately recognised. |

Last year our report included one other risk which is not included in our report this year: Accounting for the acquisition of uSwitch, which was a one off event in the prior year.

The description of risks above should be read in conjunction with the significant issues considered by the Audit Committee discussed on pages 49 to 50.

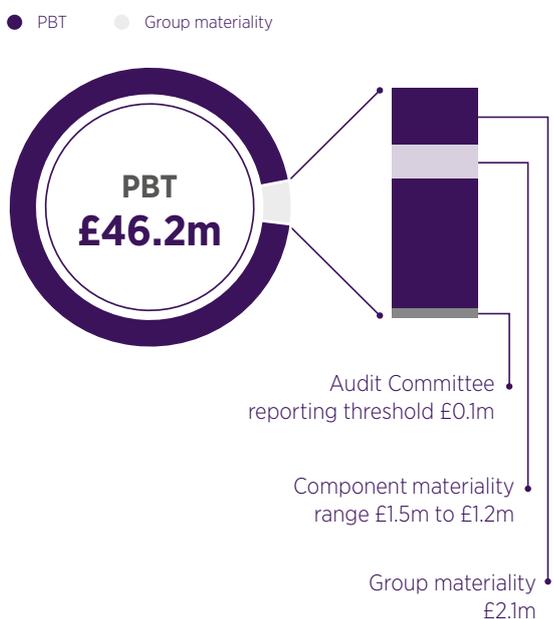
These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Our application of materiality

We define materiality as the magnitude of misstatement in the financial statements that makes it probable that the economic decisions of a reasonably knowledgeable person would be changed or influenced. We use materiality both in planning the scope of our audit work and in evaluating the results of our work.

We determined materiality for the group to be £2.1 million (2015: £1.7 million), which is 4.5% (2015: 5.1%) of pre-tax profit, and below 1.5% (2015: 1.5%) of equity. We consider that pre-tax profit is the most appropriate statutory measure for a listed business.

We agreed with the Audit Committee, following reassessing the level at which we would report misstatements to them, to report all audit differences in excess of £100,000 (2015: £35,000), as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds. We also report to the Audit Committee on disclosure matters that we identified when assessing the overall presentation of the financial statements.



An overview of the scope of our audit

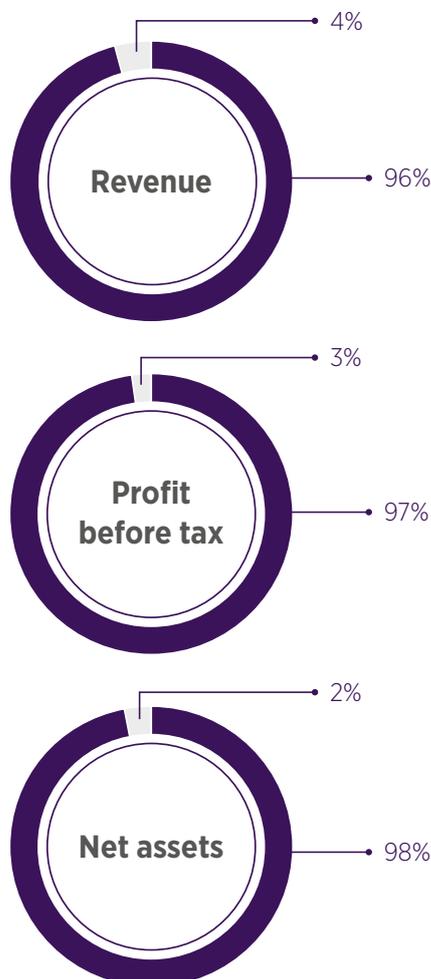
Our group audit was scoped by obtaining an understanding of the group and its environment, including group-wide controls, and assessing the risks of material misstatement at the group level.

We have identified three components, namely Property Services excluding Property Software Group (“Property Portals”), Comparison Services and Property Software Group, which mirror the structure and locations of the Group. Of these components, Property Portals and Comparison Services are considered to be financially significant, whereas Property Software Group is not given that the acquisition was completed in H2 2016 and the contribution to the consolidated results is not significant.

We focused our group audit scope primarily on the audit work in respect of Zoopla PLC, ZPG Limited and the entities that make up the Comparison Services division, which were subject to a full scope audit, as was the case in the prior year. Property Software Group was subject to specified audit procedures where the extent of our testing was based on our assessment of the risks of material misstatement and of the materiality of the group’s operations at that location. The Property Portals and Comparison Services operations represent 96% of the group’s revenue (2015: 100%), 97% (2015: 100%) of the group’s profit before tax and 98% of the group’s net assets (2015: 100%). Our audit work for those components was executed at levels of materiality applicable to each individual entity which were lower than group materiality and ranged from £1.2 million to £1.5 million (2015: £0.8 million to £1.4 million).

There were no component audit teams, with the entire audit including the testing of the consolidation being conducted in ZPG’s London head office by one central audit team.

● Full audit scope ● Specified audit procedures



INDEPENDENT AUDITOR'S REPORT CONTINUED

To the members of Zoopla Property Group Plc

Opinion on other matters prescribed by the Companies Act 2006

In our opinion:

- the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006; and
- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

Adequacy of explanations received and accounting records

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns.

We have nothing to report in respect of these matters.

Directors' remuneration

Under the Companies Act 2006 we are also required to report if in our opinion certain disclosures of directors' remuneration have not been made or the part of the Directors' Remuneration Report to be audited is not in agreement with the accounting records and returns. We have nothing to report arising from these matters.

Corporate Governance Statement

Under the Listing Rules we are also required to review part of the Corporate Governance Statement relating to the company's compliance with certain provisions of the UK Corporate Governance Code. We have nothing to report arising from our review.

Our duty to read other information in the Annual Report

Under International Standards on Auditing (UK and Ireland), we are required to report to you if, in our opinion, information in the annual report is:

- materially inconsistent with the information in the audited financial statements; or
- apparently materially incorrect based on, or materially inconsistent with, our knowledge of the group acquired in the course of performing our audit; or
- otherwise misleading.

In particular, we are required to consider whether we have identified any inconsistencies between our knowledge acquired during the audit and the directors' statement that they consider the annual report is fair, balanced and understandable and whether the annual report appropriately discloses those matters that we communicated to the audit committee which we consider should have been disclosed. We confirm that we have not identified any such inconsistencies or misleading statements.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). We also comply with International Standard on Quality Control 1 (UK and Ireland). Our audit methodology and tools aim to ensure that our quality control procedures are effective, understood and applied. Our quality controls and systems include our dedicated professional standards review team and independent partner reviews.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



Kate J Houldsworth FCA (Senior statutory auditor)

for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

London, UK

29 November 2016

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
For the year ended 30 September 2016 from continuing operations

Financial statements

| | Notes | 2016 £000 | 2015 £000 |
|---|-------|------------------|--------------|
| Revenue | | 197,728 | 107,556 |
| Administrative expenses | | (148,053) | (72,994) |
| Adjusted EBITDA | 3 | 77,110 | 48,694 |
| Share-based payments | 24 | (4,852) | (1,873) |
| Depreciation and amortisation | | (11,179) | (4,072) |
| Exceptional items | 3 | (11,404) | (8,187) |
| Operating profit | 4 | 49,675 | 34,562 |
| Finance income | | 51 | 184 |
| Finance costs | | (3,564) | (1,163) |
| Profit before tax | | 46,162 | 33,583 |
| Income tax expense | 9 | (9,484) | (8,200) |
| Profit for the year being total comprehensive income | | 36,678 | 25,383 |
| Attributable to | | | |
| Owners of the parent | | 36,678 | 25,383 |
| Earnings per share | | | |
| Basic (pence) | 11 | 8.9 | 6.2 |
| Diluted (pence) | 11 | 8.8 | 6.0 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2016

| | Notes | 2016 £000 | 2015 £000 |
|--|-------|----------------|--------------|
| Assets | | | |
| Non-current assets | | | |
| Intangible assets | 14 | 322,621 | 253,674 |
| Property, plant and equipment | 15 | 6,413 | 1,930 |
| Available for sale financial assets | 16 | 724 | — |
| Trade and other receivables | 17 | 3,262 | 7,446 |
| | | 333,020 | 263,050 |
| Current assets | | | |
| Trade and other receivables | 17 | 36,615 | 22,780 |
| Cash and cash equivalents | | 3,367 | 19,199 |
| | | 39,982 | 41,979 |
| Total assets | | 373,002 | 305,029 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 18 | 32,522 | 22,251 |
| Current tax liabilities | | 6,146 | 4,990 |
| Deferred and contingent consideration | 19 | 28,143 | 35,393 |
| Provisions | 20 | 1,304 | 190 |
| | | 68,115 | 62,824 |
| Non-current liabilities | | | |
| Loans and borrowings | 21 | 149,696 | 112,432 |
| Deferred and contingent consideration | 19 | 2,533 | 2,739 |
| Provisions | 20 | 1,410 | 609 |
| Deferred tax liabilities | 22 | 9,021 | 9,185 |
| | | 162,660 | 124,965 |
| Total liabilities | | 230,775 | 187,789 |
| Net assets | | 142,227 | 117,240 |
| Equity attributable to owners of the parent | | | |
| Share capital | 23 | 418 | 418 |
| Share premium reserve | | 50 | 50 |
| Other reserves | 23 | 86,007 | 87,101 |
| Retained earnings | | 55,752 | 29,671 |
| Total equity | | 142,227 | 117,240 |

The consolidated financial statements of Zoopla Property Group Plc were approved by the Board of Directors and were signed on its behalf by:



A Chesterman
Director
29 November 2016



A Botha
Director
29 November 2016

CONSOLIDATED STATEMENT OF CASH FLOWS
For the year ended 30 September 2016

Financial statements

| | 2016 £000 | 2015 £000 |
|---|-----------------|------------------|
| Cash flows from operating activities | | |
| Profit before tax | 46,162 | 33,583 |
| Adjustments for: | | |
| Depreciation of property, plant and equipment | 1,709 | 415 |
| Amortisation of intangible assets | 9,470 | 3,657 |
| Finance income | (51) | (184) |
| Finance costs | 3,564 | 1,163 |
| Share-based payments | 4,852 | 1,873 |
| Transaction costs on acquisitions | 1,256 | 5,130 |
| Movement in contingent and deferred consideration | 7,075 | 2,142 |
| Operating cash flow before changes in working capital | 74,037 | 47,779 |
| Increase in trade and other receivables | (4,991) | (428) |
| Increase/(decrease) in trade and other payables | 3,862 | (46) |
| Increase in provisions | 505 | 30 |
| Cash generated from operating activities | 73,413 | 47,335 |
| Income tax paid | (11,290) | (8,224) |
| Net cash flows from operating activities | 62,123 | 39,111 |
| Cash flows (used in)/from investing activities | | |
| Acquisition of subsidiaries, net of cash acquired | (48,381) | (146,012) |
| Settlement of deferred and contingent consideration | (37,042) | — |
| Amounts paid into escrow in relation to deferred and contingent consideration | (2,448) | (7,436) |
| Acquisition of available for sale financial assets | (979) | — |
| Disposal of available for sale financial assets | 255 | — |
| Interest received | 51 | 184 |
| Acquisition of property, plant and equipment | (3,980) | (111) |
| Acquisition and development of intangible assets | (2,561) | (709) |
| Net cash flows used in investing activities | (95,085) | (154,084) |
| Cash flows from/(used in) financing activities | | |
| Proceeds on issue of debt, net of issue costs | 89,358 | 123,291 |
| Repayment of debt | (52,500) | (11,000) |
| Interest paid | (2,942) | (780) |
| Treasury shares purchased | (414) | — |
| Shares released from trust | 182 | 303 |
| Dividends paid | (16,554) | (8,667) |
| Net cash flows from financing activities | 17,130 | 103,147 |
| Net decrease in cash and cash equivalents | (15,832) | (11,826) |
| Cash and cash equivalents at beginning of period | 19,199 | 31,025 |
| Cash and cash equivalents at end of period | 3,367 | 19,199 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 30 September 2016

| | Notes | Share capital £000 | Share premium reserve £000 | Other reserves | | | Retained earnings £000 | Total equity £000 |
|---|-------|-----------------------|-------------------------------|---------------------------|------------------------|-------------------------|---------------------------|----------------------|
| | | | | EBT share reserve £000 | Merger reserve £000 | Treasury shares £000 | | |
| At 1 October 2015 | | 418 | 50 | (1,017) | 88,118 | — | 29,671 | 117,240 |
| Profit and total comprehensive income for the period | | — | — | — | — | — | 36,678 | 36,678 |
| Transactions with owners recorded directly in equity: | | | | | | | | |
| Share-based payments | 24 | — | — | — | — | — | 3,990 | 3,990 |
| Treasury shares purchased | 23 | — | — | — | — | (414) | — | (414) |
| Treasury shares released | 23 | — | — | — | — | 56 | (56) | — |
| Current tax on share-based payments | 9 | — | — | — | — | — | 217 | 217 |
| Deferred tax on share-based payments | 9 | — | — | — | — | — | 888 | 888 |
| Shares released from trust | | — | — | 249 | — | — | (67) | 182 |
| Transfer between reserves ¹ | | — | — | — | (985) | — | 985 | — |
| Dividends paid | 10 | — | — | — | — | — | (16,554) | (16,554) |
| At 30 September 2016 | | 418 | 50 | (768) | 87,133 | (358) | 55,752 | 142,227 |

| | Notes | Share capital £000 | Share premium reserve £000 | Other reserves | | | Retained earnings £000 | Total equity £000 |
|---|-------|-----------------------|-------------------------------|---------------------------|------------------------|-------------------------|---------------------------|----------------------|
| | | | | EBT share reserve £000 | Merger reserve £000 | Treasury shares £000 | | |
| At 1 October 2014 | | 418 | 50 | (1,566) | 89,103 | — | 10,166 | 98,171 |
| Profit and total comprehensive income for the period | | — | — | — | — | — | 25,383 | 25,383 |
| Transactions with owners recorded directly in equity: | | | | | | | | |
| Share-based payments | 24 | — | — | — | — | — | 1,723 | 1,723 |
| Current tax on share-based payments | 9 | — | — | — | — | — | 565 | 565 |
| Deferred tax on share-based payments | 9 | — | — | — | — | — | (238) | (238) |
| Shares released from trust | | — | — | 549 | — | — | (246) | 303 |
| Transfer between reserves ¹ | | — | — | — | (985) | — | 985 | — |
| Dividends paid | 10 | — | — | — | — | — | (8,667) | (8,667) |
| At 30 September 2015 | | 418 | 50 | (1,017) | 88,118 | — | 29,671 | 117,240 |

¹ The transfer from merger reserve to retained earnings in 2016 and 2015 represents an equalisation adjustment in respect of the amortisation charge on intangibles which arose on acquisition of The Digital Property Group Limited on 31 May 2012.

1. Accounting policies

Zoopla Property Group Plc is a company domiciled and incorporated in the United Kingdom. The address of the registered office is The Coopers, 5 Copper Row, London SE1 2LH.

1.1 Basis of preparation

The principal accounting policies adopted in the preparation of the financial statements are set out below for the years ended 30 September 2016 and 30 September 2015. The policies have been consistently applied to all the periods presented, unless otherwise stated.

These financial statements have been prepared in accordance with International Financial Reporting Standards, International Accounting Standards and IFRIC Interpretations (collectively IFRS) issued by the International Accounting Standards Board (IASB) as adopted by the European Union ("adopted IFRS"). They are prepared on the historical cost basis.

The preparation of financial statements in compliance with adopted IFRS requires the use of certain critical accounting estimates. It also requires Management to exercise judgement in applying the Group's accounting policies. Note 1.20 gives further details relating to the Group's critical accounting estimates.

At the date of approval, the following standards and interpretations which have not been applied in these financial statements were in issue but are only effective for financial years beginning on or after 1 January 2016:

- IFRS 9 – financial instruments – classification of financial assets and financial liabilities
- Amendments to IFRS 11 – accounting for acquisition of interests in joint operations
- Amendments to IAS 16 and IAS 38 – clarification of acceptable methods of depreciation and amortisation
- IFRS 15 – revenue from contracts with customers
- Amendments to IAS 27 – equity method in separate financial statements
- Improvements 2014 – annual improvements to IFRSs: 2012–2014
- Amendments to IFRS 10, IFRS 12 and IFRS 28 – investment entities: Applying the consolidation exception
- Amendments to IAS 1 – Disclosure initiative
- IFRS 16 – leases

IFRS 15 – Revenue from Contracts with Customers is effective for the first time for the Group's financial year commencing 1 October 2018. The Group is currently in the process of assessing the full impact of IFRS 15. It is not currently practical to quantify the impact of this standard.

The impact of IFRS 16 – Leases is to require the Group to record its current head office building and fleet of motor vehicles on the statement of financial position. These items are currently treated as operating expenses. The change in recognition is expected to increase future depreciation charges and lead to a reduction in operating expenses.

All other standards identified above are not expected to have a material impact on the financial statements.

1.2 Adoption of new and revised standards

These financial statements have been prepared in accordance with the policies set out in the Group's Annual Report for the year ended 30 September 2015. No new or revised accounting standards were adopted in the period.

1.3 Basis of consolidation

The consolidated financial statements incorporate the accounts of Zoopla Property Group Plc ("the Company") and entities controlled by the Company ("its subsidiaries") (together "the Group"). Control exists when the Group has existing rights to give it the ability to direct the relevant activities of an entity and has the ability to affect the returns the Group will receive as a result of its involvement with the entity. The results of subsidiaries are included in the consolidated financial statements from the date control commences until the date when control ceases.

On 28 April 2016 the Group acquired Property Software Holdings Limited and its subsidiaries (together "Property Software Group") from which date the results of Property Software Group have been consolidated. Therefore, consolidated results for 2016 include five months of performance of Property Software Group and are not a like for like comparison for 2015. Details of the acquisition are set out in Note 13.

On 1 June 2015 the Group acquired Ulysses Enterprises Limited and its subsidiaries (together "uSwitch") from which date the results of uSwitch have been consolidated. Therefore, consolidated results for 2015 include only four months of performance within the Group's Comparison Services division and are not a like for like comparative for 2016. Details of the acquisition are set out in the Group's Annual Report 2015 and are summarised in Note 13.

1.4 Going concern

The financial position of the Group shows a positive net asset position and the Group continues to generate positive Adjusted EBITDA, positive net cash flows from operating activities and maintain its current dividend policy. As a consequence, the Directors believe that the Group is well placed to manage its business and financial risks successfully.

The Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future, thus they continue to adopt the going concern basis of accounting in preparing the historical financial information.

1. Accounting policies continued

1.5 Revenue

Revenue represents amounts due for services provided during the period, net of value added tax. The Group recognises revenue under two categories – Property Services and Comparison Services.

Revenue from Property Services derives principally from subscription to the Group's property websites and from the provision of property software to UK domestic estate agents ("UK Agency revenue"), home developers ("New Homes revenue") and overseas and commercial estate agents. Subscription revenue is recognised over the period of the subscription. Software revenue includes subscription to Software as a Service (SaaS), desktop software licensing, support and installation fees. Installation fees are recorded at fair value when the installation is complete. Ongoing SaaS revenue, support and licensing fees are recognised over the service period. Revenue from other property services is recognised in the month in which the service is provided.

The main sources of Comparison Services revenue are fees received for gas and electricity comparison services ("Energy revenue") and mobile, broadband, pay TV and home phone comparison services ("Communications revenue"). Revenue is recognised at the point at which the Group generates a lead to an energy or communications provider, based on the historical conversion of such leads into completed switches. Revenue from other comparison services ("Other Comparison Services revenue") is recognised in the month in which the service is provided.

1.6 Leases

During the period the Group entered into a new 15 year lease agreement for the Group's head office at The Cooperage, London.

All of the Group's current lease arrangements are recognised as operating leases as the material risks and rewards incidental to ownership remain with the lessor. Operating lease rentals are charged to the consolidated statement of comprehensive income on a straight-line basis over the period of the lease. Rent-free periods, lease arrangement fees and other direct costs are amortised through the consolidated statement of comprehensive income over the term of the lease.

1.7 Finance income and costs

Finance income represents interest receivable on cash and deposit balances. Interest income is recognised as it accrues using the effective interest method.

Finance costs represent interest and certain fees charged on the Group's revolving credit facility. Finance costs are recognised as they accrue using the effective interest method.

1.8 Property, plant and equipment

Items of property, plant and equipment are initially recognised at cost. This cost includes the purchase price, directly attributable costs and the estimated present value of any future unavoidable costs of dismantling and removing items. The corresponding liability is recognised within provisions. Items of property, plant and equipment are subsequently measured at cost less accumulated depreciation and are not revalued.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful economic lives, using the straight-line method, as follows:

| | |
|------------------------|-----------------------|
| Fixtures and fittings | – over 2 to 5 years |
| Computer equipment | – over 2 to 5 years |
| Leasehold improvements | – over the lease term |
| Freehold property | – over 50 years |

The Directors review the residual values and useful economic lives of assets on an annual basis.

1.9 Business combinations

The acquisition of subsidiaries and businesses is accounted for using the acquisition method in accordance with IFRS 3. The consideration for each acquisition is measured at the aggregate of fair values of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree, net of cash acquired. Acquisition related costs, other than those associated with the issue of debt or equity securities, are recognised in the consolidated statement of comprehensive income as incurred.

At the acquisition date, the identifiable assets acquired and liabilities assumed are recognised at their fair value with the exception of deferred tax assets and liabilities, which are measured in accordance with IAS 12 – income taxes. Identifiable net assets include the recognition of any separately identifiable intangible assets. Further detail of the identifiable assets and liabilities recognised during the year on the acquisition of Property Software Group and on the 2015 acquisition of uSwitch is provided in Note 13.

Deferred and contingent consideration are measured at fair value at the date of acquisition. Where the amounts payable are classified as a financial liability any subsequent change in the fair value is charged/credited to the Group's consolidated statement of comprehensive income. Amounts classified as equity are not subsequently remeasured. Where consideration to management shareholders is contingent on their continued employment the amount is recognised as a remuneration expense in the statement of comprehensive income over the deferral period.

1. Accounting policies continued

1.10 Goodwill

Goodwill arising on a business combination represents the difference between the fair value of the consideration paid and the fair value of assets and liabilities acquired and is recorded as an intangible asset. Goodwill is not subsequently subject to amortisation but is tested for impairment annually and whenever the Directors have an indication that it may be impaired. For the purposes of impairment testing, goodwill is allocated to the cash-generating units expected to benefit from the combination. Any impairment in carrying value is charged to the consolidated statement of comprehensive income.

1.11 Intangible assets

Purchased intangible assets with finite lives are initially recorded at cost. Intangibles arising on acquisition are recorded at fair value. All intangibles are subsequently stated at initial value less accumulated amortisation and accumulated impairment losses. Amortisation is charged to the consolidated statement of comprehensive income on a straight-line basis over the estimated useful lives of the intangible assets as follows:

| | |
|---|--------------|
| Brand | - 5-10 years |
| Domain names | - 5 years |
| Database | - 3-10 years |
| Customer relationships | - 5-10 years |
| Website development and Computer software | - 3-5 years |

1.12 Impairment of tangible and intangible assets

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Where the asset does not generate cash flows that are independent from other assets, the recoverable amount of the cash-generating unit to which the asset belongs is estimated. Any impairment loss is recognised immediately in the consolidated statement of comprehensive income.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that this increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised in prior years. A reversal of an impairment loss is recognised immediately in the consolidated statement of comprehensive income.

1.13 Research and development

The Group incurs expenditure on research and development in order to develop new products and enhance the existing websites. Research expenditure is expensed in the period in which it is incurred. Development costs are expensed when incurred unless they meet certain criteria for capitalisation. Development costs whereby research findings are applied to creating a substantially enhanced website or new product are only capitalised once the technical feasibility and the commercial viability of the project has been demonstrated and they can be reliably measured. Capitalised development costs are amortised on a straight-line basis over their expected useful economic life.

Once the new website enhancement or product is available for use, subsequent expenditure to maintain the website or product, or on small enhancements to the website or product, is recognised as an expense when it is incurred.

Research and Development tax credit claims made are recognised as a credit to administrative expenses in the financial year relevant to the claim.

1.14 Financial instruments

Financial assets and financial liabilities are recognised on the statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Full details of financial instruments are included in Note 26.

Investments in unlisted securities not meeting the definition of associates, joint ventures or subsidiaries are classified as available for sale financial assets and are initially recorded at fair value plus transaction costs. The investments are then remeasured at each subsequent reporting date to fair value. Changes in the fair value or impairments arising from the significant or prolonged decline in fair value of the unlisted securities are recognised in other comprehensive income. On disposal of the asset any gains and losses recorded within other comprehensive income are realised and are reclassified to the consolidated statement of comprehensive income.

Trade and other receivables are designated as loans and receivables. They are recognised at amortised cost, which is net of any allowance for impairment in relation to irrecoverable amounts. This is deemed to be a reasonable approximation of their fair value. The provision is reviewed regularly in conjunction with a detailed analysis of historical payment profiles and past default experience. When a trade receivable is deemed uncollectable, it is written off against the allowance account. The Group receives interest income on certain amounts held in escrow.

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

Trade and other payables are not interest bearing and are designated as other financial liabilities. They are recognised at their carrying amount, which is deemed to be a reasonable approximation of their fair value.

Loans and borrowings are measured at amortised cost, net of direct costs. Direct costs are released through the consolidated statement of comprehensive income under the effective interest method, along with interest charged, over the life of the instrument.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. The Company's Ordinary Shares are classified as equity instruments and are recognised at the proceeds received, net of any direct issue costs. Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

Financial instruments are not used for speculative purposes.

The Group's cash and cash equivalents represent amounts held in the Group's current accounts and overnight deposits that are immediately available.

1. Accounting policies continued

1.15 Current tax

Current income tax comprises UK income tax and is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date. Current tax is recognised in the consolidated statement of comprehensive income except to the extent that it is required to be recognised directly in equity.

1.16 Deferred tax

Deferred tax assets and liabilities are recognised where the carrying amount of an asset or liability in the consolidated statement of financial position differs from its tax base, except for differences arising on:

- the initial recognition of goodwill;
- the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting or taxable profit; and
- investments in subsidiaries and jointly controlled entities where the Group is able to control the timing of the reversal of the difference and it is probable that the difference will not reverse in the foreseeable future.

Recognition of deferred tax assets is restricted to those instances where it is probable that taxable profit will be available against which the difference can be utilised. Deferred tax is recognised in the consolidated statement of comprehensive income except to the extent that it is required to be recognised directly in equity.

The amount of the asset or liability is determined using tax rates that have been enacted or substantively enacted by the reporting date and are expected to apply when the deferred tax assets are recovered.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle balances on a net basis.

1.17 Provisions

Provisions are recognised when the Group has a present obligation, legal or constructive, as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate of the amount of the obligation can be made. Provisions are measured at Management's best estimate of the expenditure required to settle the obligation at the statement of financial position date and are discounted to present value where the impact is material. The unwinding of any discount is recognised in finance costs.

Dilapidation provisions are recognised based on Management's best estimate of costs to make good the Group's leasehold properties at the end of the lease term.

Onerous lease provisions relate to contracts whereby the unavoidable costs of meeting the obligations exceed the economic benefits expected to be received under it. The Group's onerous lease provision relates to one of the Group's previous office buildings which was vacated in September 2016.

1.18 Employee benefits: defined contribution benefit scheme

The Group operates a defined contribution pension scheme which is a post-employment benefit plan under which the Group pays fixed contributions into a fund. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. Contributions payable to the fund are charged to the statement of comprehensive income in the period to which they relate.

1.19 Share-based payments

The Group provides equity-settled share-based incentive plans whereby Zoopla Property Group Plc grants shares or nil-cost options over its shares to employees of its subsidiaries for their employment services. The Group also issues warrants over shares in Zoopla Property Group Plc to a number of the Group's estate agent partners, allowing them to acquire shares in exchange for making their property listings available for inclusion on the Group's property websites.

Equity-settled share-based payments to employees and partners are measured at the fair value of the equity instruments at the grant date. The fair value is measured using a suitable valuation model, including the Black-Scholes and Monte-Carlo valuation models where appropriate, and is charged to the consolidated statement of comprehensive income over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each statement of financial position date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. The cumulative expense is not adjusted for failure to meet a market vesting condition. Details regarding the determination of the fair value of equity-settled share-based payment transactions are set out in Note 24.

1. Accounting policies continued

1.19 Share-based payments continued

Where the terms and conditions of options are modified before they vest, the increase in fair value of the options, measured immediately before and after the modification, is charged to the income statement over the remaining vesting period.

Within the company accounts of Zoopla Property Group Plc equity-settled share options granted directly to employees or estate agent partners of a subsidiary are treated as a capital contribution to the subsidiary. The capital contribution is measured by reference to the fair value of the share-based payments charge for the period and is recognised as an increase in the cost of investment with a corresponding credit to equity.

A number of shares are held in trust in order to settle future exercises of the Group's share incentive schemes. Details of the trusts are included in Note 24. Shares held in trust are treated as a deduction from equity.

Employer's National Insurance Contributions are accrued, where applicable, at a rate of 13.8%. The amount accrued is based on the market value of the shares at 30 September 2016 after deducting the exercise price of the share option.

1.20 Critical accounting judgements and key sources of estimation uncertainty

Management makes certain estimates and assumptions regarding the future. Estimates and judgements are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the current circumstances. Actual results may differ from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within future periods are discussed below.

Acquisition of Property Software Group

On 28 April 2016 the Group completed its acquisition of Property Software Group. The process of determining the fair value of assets and liabilities acquired is inherently judgemental and there is a risk that inappropriate methodologies or assumptions could lead to the valuation of acquired intangibles, goodwill or the fair value of other net assets being misstated. The details of the assets and liabilities recognised are set out in Note 13. The Group engaged third party valuations experts to mitigate the risk associated with the valuation of assets and liabilities on acquisition; however, Management judgement remains in the preparation of forecasts and other assumptions which are included within the valuation model.

Impairment of goodwill and intangibles

The Group holds goodwill and intangibles on the statement of financial position in respect of business acquisitions made. During 2016 the Group has recognised intangible assets and goodwill of £75.9 million in respect of the acquisition of Property Software Group. In 2015 the Group recognised £181.4 million in respect of the uSwitch acquisition. Acquired intangibles include acquired brands, customer relationships, databases, websites and software. The Group is required to review these assets annually for impairment. Determining whether goodwill and intangible assets are impaired or whether a reversal of impairment of intangible assets should be recorded requires an estimation of the recoverable value of the relevant cash-generating unit, which represents the higher of fair value and value in use. The value in use calculation requires Management to estimate the future cash flows expected to arise from the cash-generating unit, discounted using a suitable discount rate to determine if any impairment has occurred. A key area of judgement is deciding the long-term growth rate of the applicable businesses and the discount rate applied to those cash flows. Details of the assumptions used for 2016 are included in Note 14 to the financial statements.

Revenue and accrued income

Revenue generated by the Group's Comparison Services division is recognised predominantly from online switching services. An element of Management judgement is required in calculating a revenue accrual which estimates the number of successful switches based on leads provided for each partner in the period between the last date of billing and the latest partner data being made available. The accrued income is estimated by considering the volume of leads that have passed from the Group's websites to the partner, the historical conversion of such leads into completed switches and contracted revenue per switch. As at 30 September 2016 the Group holds £17.2 million of accrued income (2015: £10.7 million) on the statement of financial position.

Revenue from Property Services is predominantly subscription based and therefore there is a lower amount of estimation uncertainty and Management judgement involved in its recognition and measurement.

1.21 Non-GAAP performance measures

In the analysis of the Group's financial performance certain information disclosed in the financial statements may be prepared on a non-GAAP basis or has been derived from amounts calculated in accordance with IFRS but is not itself an expressly permitted GAAP measure. These measures are reported in line with how financial information is analysed by Management. The Directors believe that these non-GAAP measures provide a more appropriate measure of the Group's underlying business performance. The non-GAAP measures are designed to increase comparability of the Group's financial performance year on year. However, these measures may not be comparable with non-GAAP measures adopted by other companies. The key non-GAAP measures presented by the Group are:

- Adjusted EBITDA – which is defined as operating profit after adding back depreciation and amortisation, share-based payments and exceptional items (Note 3); and
- Adjusted basic EPS – which is defined as profit for the year, excluding exceptional items and amortisation of intangible assets arising on acquisitions, adjusted for tax (adjusted profit for the year) and divided by the weighted average number of shares in issue for the year (Note 11).

Both of these measures are used in determining the remuneration of the Executive Directors and Management.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

2. Business segments

The Board of Directors has been identified as the Group's chief operating decision maker. The monthly reporting pack provided to the Board to enable assessment of the performance of the business has been used as the basis for determining the Group's operating segments.

Whilst the chief operating decision maker monitors the performance of the business at a revenue and Adjusted EBITDA level, depreciation and amortisation, share-based payments, exceptional items, finance income and costs and income tax are all monitored on a consolidated basis. As the Group continues to evolve we will assess the relevance of splitting out Adjusted EBITDA for the Property Services and Comparison Services divisions.

Assets and liabilities are also managed on a centralised basis and are not reported to the chief operating decision maker in a disaggregated format.

The chief operating decision maker monitors six individual revenue streams as set out below. The six revenue streams are grouped under two headings: Property Services and Comparison Services. Adjusted EBITDA is monitored on an aggregated basis under these two headings. Revenue and costs shown under the UK Agency heading include trading for the five months from 28 April 2016 to 30 September 2016 of Property Software Group, being the period of consolidation. The consolidated results for 2015 include only four months of performance within the Group's Comparison Services division and are therefore not a like for like comparative for 2016.

Property Services

- UK Agency revenue, which represents property advertising services and the provision of property software to UK estate agents and lettings agents;
- New Homes revenue, which represents property advertising services provided to new home developers;
- Other Property Services revenue, which predominantly represents overseas and commercial property advertising services, display advertising and data services.

Comparison Services

- Energy revenue, which represents gas and electricity switching services;
- Communications revenue, which represents mobile, broadband, pay TV and home phone switching services; and
- Other Comparison Services revenue, which predominantly represents financial services switching, boiler cover, business energy and data insight services.

All material revenues are generated in the UK.

The following table analyses the Group's revenue streams as described above:

| 2016 | Property Services £000 | Comparison Services £000 | Total Group £000 |
|---|---------------------------|-----------------------------|---------------------|
| Revenue | | | |
| UK Agency | 64,257 ¹ | — | 64,257 |
| New Homes | 11,736 | — | 11,736 |
| Other Property Services | 10,757 | — | 10,757 |
| Energy | — | 52,659 | 52,659 |
| Communications | — | 44,137 | 44,137 |
| Other Comparison Services | — | 14,182 | 14,182 |
| Total revenue | 86,750 | 110,978 | 197,728 |
| Underlying costs | (48,202) | (72,416) | (120,618) |
| Adjusted EBITDA | 38,548 | 38,562 | 77,110 |
| Share-based payments | | | (4,852) |
| Depreciation and amortisation | | | (11,179) |
| Exceptional items | | | (11,404) |
| Operating profit | | | 49,675 |
| Finance income | | | 51 |
| Finance costs | | | (3,564) |
| Profit before tax | | | 46,162 |
| Income tax expense | | | (9,484) |
| Profit for the year being total comprehensive income | | | 36,678 |

¹ Includes revenue of £7.3 million contributed by Property Software Group during the year (2015: ENil).

2. Business segments continued

Comparison Services continued

| 2015 | Property Services £000 | Comparison Services £000 | Total Group £000 |
|---|---------------------------|-----------------------------|---------------------|
| Revenue | | | |
| UK Agency | 58,269 | — | 58,269 |
| New Homes | 10,965 | — | 10,965 |
| Other Property Services | 10,663 | — | 10,663 |
| Energy | — | 11,576 | 11,576 |
| Communications | — | 13,322 | 13,322 |
| Other Comparison Services | — | 2,761 | 2,761 |
| Total revenue | 79,897 | 27,659 | 107,556 |
| Underlying costs | (39,031) | (19,831) | (58,862) |
| Adjusted EBITDA | 40,866 | 7,828 | 48,694 |
| Share-based payments | | | (1,873) |
| Depreciation and amortisation | | | (4,072) |
| Exceptional items | | | (8,187) |
| Operating profit | | | 34,562 |
| Finance income | | | 184 |
| Finance costs | | | (1,163) |
| Profit before tax | | | 33,583 |
| Income tax expense | | | (8,200) |
| Profit for the year being total comprehensive income | | | 25,383 |

3. Adjusted EBITDA

Adjusted EBITDA is used by Management as a key measure to monitor the Group's business and the Directors believe it should be disclosed on the face of the statement of comprehensive income to assist in the understanding of the Group's underlying financial performance. Furthermore, the terms of the Group's revolving credit facility require Management to report on the Group's net debt to Adjusted EBITDA ratio. Adjusted EBITDA is therefore considered a key performance metric for Management, the providers of the Group's external debt and other stakeholders.

The Group defines Adjusted EBITDA as operating profit after adding back depreciation and amortisation, share-based payments and exceptional items. Exceptional items include costs and income which Management believes to be exceptional in nature by virtue of their size or incidence. Such items would include costs associated with business combinations, one-off gains and losses on disposal, and similar items of a non-recurring nature together with reorganisation costs and similar charges. In 2016 exceptional items related to the acquisition of Property Software Group and the 2015 acquisition of uSwitch.

This is further adjusted for share-based payment expenses which are comprised of charges relating to: (i) warrants issued to certain of the Group's partners; and (ii) employee incentive plans which are aimed at retaining staff and aligning employee objectives with those of the Group. The Directors consider that excluding share-based payments and other non-cash charges such as depreciation and amortisation in arriving at Adjusted EBITDA gives a more appropriate measure of the Group's underlying financial performance and a closer approximation to the Group's operating cash flows.

The table below presents a reconciliation of profit for the period to Adjusted EBITDA for the periods shown:

| | 2016 £000 | 2015 £000 |
|---|---------------|--------------|
| Operating profit | 49,675 | 34,562 |
| Depreciation of property, plant and equipment | 1,709 | 415 |
| Amortisation of intangible assets arising on acquisitions | 7,481 | 2,047 |
| Amortisation of other intangible assets | 1,989 | 1,610 |
| Share-based payments (Note 24) | 4,852 | 1,873 |
| Exceptional items | 11,404 | 8,187 |
| Adjusted EBITDA | 77,110 | 48,694 |

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

3. Adjusted EBITDA continued

Exceptional items comprise:

| | 2016 £000 | 2015 £000 |
|---|---------------|--------------|
| Transaction costs incurred on acquisitions | 1,256 | 5,130 |
| Management deferred consideration conditional on continued employment | 4,412 | 936 |
| Management earnout consideration conditional on continued employment | 2,663 | 1,206 |
| Management deal related performance bonuses | 3,073 | 915 |
| Exceptional items | 11,404 | 8,187 |

4. Operating profit

| | 2016 £000 | 2015 £000 |
|---|--------------|--------------|
| Operating profit is stated after charging/(crediting): | | |
| Depreciation of property, plant and equipment | 1,709 | 415 |
| Amortisation of intangible assets arising on the acquisitions | 7,481 | 2,047 |
| Amortisation of other intangible assets | 1,989 | 1,610 |
| Research and Development tax credits | (472) | — |
| Operating lease rentals: | | |
| – Land and buildings | 1,671 | 597 |
| – Other | 339 | 341 |
| Share-based payments (Note 24) | 4,852 | 1,873 |

The total gross value of research and development expenditure in the period was £4.3 million, of which £1.5 million was capitalised on the statement of financial position. Research and development expenditure relates to staff costs incurred in the development of new products and features.

5. Auditor's remuneration

| | 2016 £000 | 2015 £000 |
|---|--------------|--------------|
| Fees payable to the Group's auditor and its associates: | | |
| – for the audit of Zoopla Property Group Plc and the consolidated financial statements | 65 | 55 |
| – for the audit of subsidiaries of Zoopla Property Group Plc | 125 | 135 |
| Total audit fees | 190 | 190 |
| Fees payable to the Group's auditor and its associates for other services to the Group: | | |
| – Audit related assurance services | 28 | 20 |
| – Services related to acquisitions | — | 182 |
| – Services related to corporate finance transactions | — | — |
| Total non-audit fees | 28 | 202 |

6. Employee costs

| | 2016 £000 | 2015 £000 |
|---|---------------|---------------|
| Staff costs (including Directors) comprise: | | |
| Wages and salaries | 30,454 | 17,121 |
| Social security costs | 4,839 | 1,966 |
| Defined contribution pension costs | 770 | 391 |
| Share-based payments (Note 24) | 3,584 | 1,757 |
| | 39,647 | 21,235 |

7. Remuneration of key Management personnel

| | 2016 £000 | 2015 £000 |
|-----------------------------------|--------------|--------------|
| Salary, benefits and bonus | 2,959 | 1,949 |
| Defined contribution pension cost | 146 | 129 |
| Share-based payments | 1,772 | 448 |
| | 4,877 | 2,526 |

Key Management personnel comprises the Chairman, the Directors and the Managing Directors of the Property Services and Comparison Services divisions.

Further information about the remuneration of the Directors is provided in the audited part of the Directors' remuneration report on pages 64 to 71.

All of the key Management personnel excluding the Chairman and the Non-Executive Directors are members of the Group's defined contribution pension plans (2015: all).

8. Director and employee numbers

The average monthly number of Directors and employees in administration and Management during the period was:

| | 2016 Number | 2015 Number |
|----------------|----------------|----------------|
| Administration | 580 | 285 |
| Management | 19 | 18 |
| | 599 | 303 |

9. Income tax expense

| | 2016 £000 | 2015 £000 |
|---|----------------|--------------|
| Current tax | | |
| Current period | 14,076 | 9,095 |
| Adjustment in respect of prior periods | (625) | (145) |
| Total current tax | 13,451 | 8,950 |
| Deferred tax | | |
| Origination and reversal of temporary differences | (3,282) | (765) |
| Adjustment in respect of prior periods | 215 | — |
| Effect of change in UK corporation tax rate | (900) | 15 |
| Total deferred tax | (3,967) | (750) |
| Total income tax expense | 9,484 | 8,200 |

Corporation tax is calculated at 20% (2015: 20.5%) of the taxable profit for the year.

On 15 September 2016 the Finance act 2016 confirmed a reduction in the rate of corporation tax to 19% from 1 April 2017 and 17% from 1 April 2020. The Finance Bill was substantively enacted at the year end date and therefore the one-off impact of remeasuring the UK deferred tax assets and liabilities for the rate change is recognised at 30 September 2016.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

9. Income tax expense continued

The charge for the period can be reconciled to the profit in the statement of comprehensive income as follows:

| | 2016 £000 | 2015 £000 |
|---|--------------|--------------|
| Profit before tax | 46,162 | 33,583 |
| Current corporation tax rate of 20% (2015: 20.5%) | 9,232 | 6,885 |
| Non-deductible expenses | 1,562 | 1,390 |
| Adjustments in respect of prior periods | (410) | (145) |
| Adjustment for the exercise of share options and warrants | — | 104 |
| Enhanced relief for R&D expenditure | — | (14) |
| Effect of change in UK corporation tax rate | (900) | (20) |
| Total income tax expense | 9,484 | 8,200 |

In addition to the amount charged to profit and loss, the following amounts relating to tax have been recognised directly in equity:

| | 2016 £000 | 2015 £000 |
|--|----------------|--------------|
| Current tax | | |
| Credit for current tax on share-based payments | (217) | (565) |
| Deferred tax | | |
| (Credit)/charge for deferred tax on share-based payments | (888) | 238 |
| Total income tax recognised directly in equity | (1,105) | (327) |

The Group's effective tax rate for the year ended 30 September 2016 is 20.5% (2015: 24%). The effective tax is higher than the statutory rate due to non-deductible transaction costs, management deferred and contingent consideration incurred on acquisitions. In 2016 this has been offset by the revaluation of deferred tax assets and liabilities as a result of the reduction in the corporation tax rate to 19% from 1 April 2017 and 17% from 1 April 2020.

10. Dividends

| | 2016 £000 | 2015 ¹ £000 |
|--|---------------|---------------------------|
| Interim dividend for 2016 of 1.5 pence per Ordinary Share paid on 24 June 2016 | 6,210 | — |
| Final dividend for 2015 of 2.5 pence per Ordinary Share paid on 3 March 2016 | 10,344 | — |
| Interim dividend for 2015 of 1.0 pence per Ordinary Share paid on 24 June 2015 | — | 4,131 |
| Final dividend for 2014 of 1.1 pence per Ordinary Share paid on 23 February 2015 | — | 4,536 |
| Total dividends paid in the year | 16,554 | 8,667 |

During the year the Group paid £16.6 million in dividends to shareholders. Additionally, the Directors propose a final dividend for 2016 of 3.7 pence per share (2015: 2.5 pence per share) resulting in a final proposed dividend of £15.3 million (2015: £10.3 million). The dividend is subject to approval at the Group's AGM on 2 February 2017. The final dividend proposed has not been included as a liability at the statement of financial position date.

11. Earnings per share

| | 2016 £000 | 2015 £000 |
|--|--------------------|--------------|
| Earnings for the purposes of basic and diluted earnings per share, being profit for the year | 36,678 | 25,383 |
| Exceptional items (Note 3) | 11,404 | 8,187 |
| Amortisation of intangible assets arising on the acquisition of subsidiaries | 7,481 | 2,047 |
| Adjustment for tax | (3,170) | (784) |
| Adjusted earnings for the year | 52,393 | 34,833 |
| Number of shares | | |
| Weighted average number of Ordinary Shares | 413,262,135 | 412,509,761 |
| Dilutive effect of share options and warrants | 5,305,776 | 3,761,746 |
| Dilutive effect of potentially issuable shares | — | 4,063,633 |
| Dilutive earnings per share denominator | 418,567,911 | 420,335,140 |
| Basic and diluted earnings per share | | |
| Basic earnings per share (pence) | 8.9 | 6.2 |
| Diluted earnings per share (pence) | 8.8 | 6.0 |
| Adjusted earnings per share | | |
| Adjusted basic earnings per share (pence) | 12.7 | 8.4 |
| Adjusted diluted earnings per share (pence) | 12.5 | 8.3 |

Adjusted Earnings per Share figures for 2016 exclude the amortisation of intangible assets arising on the acquisitions of uSwitch and Property Software Group, which arise only on consolidation. Management believes that excluding the amortisation of these intangibles better reflects the underlying performance of the Group and increases comparability of performance year on year.

The dilutive effect of share options and warrants arises from the various share schemes operated by the Group as set out in note 24. The dilutive effect of potentially issuable shares of 4.1 million in 2015 related to the institutional deferred consideration on acquisition of uSwitch which could be settled in either cash or shares. This was fully settled in cash during 2016.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

12. Investment in subsidiaries

Details of the Company's direct and indirect subsidiaries at 30 September 2016 are shown below. All of the subsidiaries listed are included in the consolidated accounts of Zoopla Property Group Plc, the ultimate parent company of the Group. The Ordinary Share capital of each subsidiary is owned entirely by the direct parent indicated. ZPG Limited, Ulysses Enterprises Limited and Property Software Holdings Limited are the only direct subsidiaries of Zoopla Property Group Plc. All subsidiaries are incorporated in the UK and registered at The Cooperage, 5 Copper Row, London SE1 2LH.

| Name | Direct parent | Country of incorporation | Ownership of Ordinary Shares and voting interest at 30 September 2016 |
|------------------------------------|------------------------------------|--------------------------|---|
| Active | | | |
| ZPG Limited | Zoopla Property Group Plc | United Kingdom | 100% |
| Ulysses Enterprises Limited | Zoopla Property Group Plc | United Kingdom | 100% |
| uSwitch Digital Limited | Ulysses Enterprises Limited | United Kingdom | 100% |
| uSwitch Limited | uSwitch Digital Limited | United Kingdom | 100% |
| uSwitch Communications Limited | uSwitch Digital Limited | United Kingdom | 100% |
| Property Software Holdings Limited | Zoopla Property Group Plc | United Kingdom | 100% |
| Jupix Limited | Property Software Holdings Limited | United Kingdom | 100% |
| MoveIT Network Limited | Jupix Limited | United Kingdom | 100% |
| Property Software Limited | Property Software Holdings Limited | United Kingdom | 100% |
| Core Estates Limited | Property Software Limited | United Kingdom | 100% |
| CFP Software Limited | Property Software Limited | United Kingdom | 100% |
| Vebra Investments Limited | Property Software Limited | United Kingdom | 100% |
| Vebra Limited | Vebra Investments Limited | United Kingdom | 100% |
| Vebra Solutions Limited | Vebra Limited | United Kingdom | 100% |
| Dormant | | | |
| PSG Web Services Limited | Vebra Limited | United Kingdom | 100% |
| Real Estate Technology Limited | Vebra Limited | United Kingdom | 100% |

The acquired entity Property Software Holdings Limited and its direct and indirect subsidiaries have a reporting period ended 31 March. The dormant subsidiaries have not taken an exemption from the preparation of individual accounts in respect of the year ended 31 March 2016 by virtue of the s394A of Companies Act 2006. All other subsidiaries have a reporting period ending 30 September.

13. Acquisitions

Property Software Group

On 28 April 2016 Zoopla Property Group Plc completed its acquisition of Property Software Group through the purchase of 100% of the issued share capital of Property Software Holdings Limited for total consideration of £69.6 million as measured in accordance with IFRS 3.

Expenses incurred on the acquisition of £1.3 million are included within administration expenses in the statement of comprehensive income. These costs have been considered exceptional in arriving at Adjusted EBITDA for 2016 (Note 3).

Property Software Group was consolidated into the Group on 28 April 2016. In the period post acquisition, Property Software Group recorded revenue of £7.3 million and adjusted EBITDA of £1.7 million. On a like-for-like basis, assuming Property Software Group was consolidated from the commencement of the 2016 financial year, the combined Group would have recorded revenue of £207.4 million and adjusted EBITDA of £80.2 million.

The purchase has been accounted for as a business combination under the acquisition method in accordance with IFRS 3. In calculating the goodwill arising on acquisition the fair value of net assets acquired was assessed and no material adjustments from book value were made to existing assets and liabilities with the exception of "intangible assets - software" which has been recorded at a fair value of £5.9 million compared to a book value of £3.5 million. The Group has also recognised a number of separately identifiable intangibles as part of the acquisition, details of which are set out in Note 13.1.

13. Acquisitions continued**Property Software Group** continued

The fair values of the assets and liabilities acquired are as follows:

| | Fair value £000 |
|---|--------------------|
| Property, plant and equipment | 463 |
| Intangible assets – software (Note 14) | 5,904 |
| Trade receivables | 1,543 |
| Prepayments and other receivables | 669 |
| Corporation tax asset | 66 |
| Trade payables | (188) |
| Accruals and other payables | (1,707) |
| Deferred income | (2,385) |
| Provisions | (35) |
| Total net assets acquired | 4,330 |
| Intangible assets recognised on acquisition: | |
| – Brand (13.1) | 2,222 |
| – Customer relationships (13.1) | 20,484 |
| Deferred tax liability arising on intangibles | (4,646) |
| Goodwill on acquisition (Note 13.2) | 47,246 |
| | 69,636 |
| Satisfied by: | |
| Cash consideration, net of cash acquired | 22,263 |
| Debt assumed and discharged (Note 13.3) | 24,862 |
| Deferred and contingent consideration (Note 13.4) | 22,511 |
| Total consideration | 69,636 |

13.1 Intangible assets recognised on consolidation**Brand**

£2.2 million has been recognised in respect of brand names operated by Property Software Group. The brands consist of desktop software products “Vebra”, “Core” and “CFP” and SaaS products “Alto” and “Jupix”. Property Software Group is an established software developer and supplier and the brands are considered to be highly recognisable in the UK real estate market. The brands have been valued using a relief from royalty approach. A brand royalty rate of 1.75% and a post-tax discount rate of 14.4% have been used to determine the net present value of avoided cash flows. Useful economic life of the brand assets are assessed as five years for desktop products and ten years for SaaS products.

Customer relationships

£20.5 million has been recognised in respect of customer relationships held by Property Software Group. The customer relationships relate to existing customers with subscriptions and licences to Property Software Group’s desktop and SaaS products. The customer relationships have been valued using a multi-period excess earnings approach. A post-tax discount rate of 14.7% has been applied to forecast cash flows relating to the existing customers. Useful economic life of the customer relationships are assessed as five years for desktop products and ten years for SaaS products.

Software

£5.9 million has been recognised in respect of software assets developed by Property Software Group. Property Software Group has developed market leading desktop and SaaS software products. The software has been valued using a relief from royalty approach. A royalty rate for the software of 7% and a post-tax discount rate of 14.5% has been used to determine the net present value of avoided cash flows. Useful economic life of the software is assessed as three years for desktop products and five years for SaaS products.

13.2 Goodwill

The acquisition of Property Software Group provides a number of benefits to the Group. The goodwill recognised on acquisition represents the value arising from intangible assets that are not separately identifiable under IAS 38 including the skills and knowledge of Property Software Group’s workforce.

The Board believes that the integration of Property Software Group into the Property Services division will result in an unrivalled UK property market proposition supporting professionals with their software and CRM solutions, digital marketing requirements and market insight tools along with providing them a range of new revenue opportunities through Property Software Group’s MoveIT platform. The Board believes this unique proposition will drive an increase in revenue from its partners.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

13. Acquisitions continued

13.3 Debt assumed and discharged

Immediately prior to acquisition Property Software Group had outstanding debt of £24.9 million. The outstanding debt was assumed and discharged by Zoopla Property Group Plc on acquisition.

The following table provides a reconciliation of the amounts included in the consolidated statement of cash flows:

| | 2016 £000 |
|---|--------------|
| Cash consideration, net of cash acquired on acquisition | 22,263 |
| Debt assumed and discharged | 24,862 |
| Cash expenses incurred on acquisition | 1,256 |
| Cash outflow on acquisition of subsidiaries | 48,381 |

13.4 Deferred and contingent consideration

On acquisition the Group recognised deferred consideration of £22.5 million. A further £5.7 million is payable to Management shareholders and is conditional on the continued employment of Management up to and including the date of payment. In accordance with IFRS 3, this consideration will be recognised as a remuneration expense in the Group's consolidated statement of comprehensive income over the deferral period of between 12 months and 24 months from the date of acquisition. The Group is accruing the full £5.7 million over the deferral period, adjusted by an estimation of the number of leavers.

The movement in the value of deferred and contingent consideration between the date of acquisition and 30 September 2016 is set out in Note 19.

13.5 uSwitch

On 1 June 2015 Zoopla Property Group Plc completed its acquisition of uSwitch through the purchase of 100% of the issued share capital of Ulysses Enterprises Limited for total consideration of £177.6 million as measured in accordance with IFRS 3. Full details of the acquisition are included in the Annual Report 2015. On a like-for-like basis, assuming uSwitch was consolidated from the commencement of the 2015 financial year, the combined Group would have recorded revenue of £160.1 million and adjusted EBITDA of £63.3 million.

The fair values of the assets and liabilities acquired were as follows:

| | Fair value £000 |
|---|--------------------|
| Property, plant and equipment | 777 |
| Intangible assets – computer software | 86 |
| Trade receivables | 5,466 |
| Accrued income | 10,056 |
| Prepayments and other receivables | 953 |
| Deferred tax assets | 379 |
| Trade payables | (3,079) |
| Accruals and other payables | (6,708) |
| Provisions | (135) |
| Corporation tax payable | (1,053) |
| Total net assets acquired | 6,742 |
| Intangible assets recognised | |
| – Brand | 48,770 |
| – Website and technology platform | 2,890 |
| – Database | 900 |
| Deferred tax liability arising on intangibles | (10,512) |
| Goodwill on acquisition | 128,782 |
| | 177,572 |
| Satisfied by: | |
| Cash consideration, net of cash acquired | 61,907 |
| Debt assumed and discharged | 79,675 |
| Deferred and contingent consideration | 35,990 |
| Total consideration | 177,572 |

13. Acquisitions continued**13.5 uSwitch** continued

The following table provides a reconciliation of the amounts included in the consolidated statement of cash flows:

| | 2015 £000 |
|---|--------------|
| Cash consideration, net of cash acquired on acquisition | (61,907) |
| Debt assumed and discharged | (79,675) |
| Cash expenses incurred on acquisition | (4,430) |
| Cash outflow on acquisition of subsidiaries | (146,012) |

The earnout performance period for the uSwitch acquisition ended on 30 April 2016. As a result of the performance of the Comparison Services division during the performance period the full £30.0 million became due to the business' previous shareholders. The full amount, less a reduction for any management shareholders which left the business prior to settlement, was paid in May 2016. Of the amount settled, £2.5 million is contingent on the continued employment for a further 24 months of Management shareholders and is currently held in escrow.

14. Intangible assets

| | Goodwill £000 | Brand £000 | Customer relationships £000 | Domain names £000 | Websites and computer software £000 | Database £000 | Total £000 |
|-----------------------------|------------------|---------------|-----------------------------------|-------------------------|--|------------------|----------------|
| Cost | | | | | | | |
| At 1 October 2015 | 199,575 | 48,770 | 6,091 | 1,451 | 3,847 | 1,129 | 260,863 |
| On acquisition (Note 13) | 47,246 | 2,222 | 20,484 | — | 5,904 | — | 75,856 |
| Additions | — | — | — | — | 2,561 | — | 2,561 |
| At 30 September 2016 | 246,821 | 50,992 | 26,575 | 1,451 | 12,312 | 1,129 | 339,280 |
| At 1 October 2014 | 70,793 | — | 6,091 | 1,451 | 162 | 229 | 78,726 |
| On acquisition (Note 13) | 128,782 | 48,770 | — | — | 2,976 | 900 | 181,428 |
| Additions | — | — | — | — | 709 | — | 709 |
| At 30 September 2015 | 199,575 | 48,770 | 6,091 | 1,451 | 3,847 | 1,129 | 260,863 |
| Amortisation | | | | | | | |
| At 1 October 2015 | — | 1,626 | 3,696 | 1,109 | 440 | 318 | 7,189 |
| Charge for the year | — | 4,979 | 2,212 | 187 | 1,785 | 307 | 9,470 |
| At 30 September 2016 | — | 6,605 | 5,908 | 1,296 | 2,225 | 625 | 16,659 |
| At 1 October 2014 | — | — | 2,478 | 847 | — | 207 | 3,532 |
| Charge for the year | — | 1,626 | 1,218 | 262 | 440 | 111 | 3,657 |
| At 30 September 2015 | — | 1,626 | 3,696 | 1,109 | 440 | 318 | 7,189 |
| Net book value | | | | | | | |
| At 30 September 2016 | 246,821 | 44,387 | 20,667 | 155 | 10,087 | 504 | 322,621 |
| At 30 September 2015 | 199,575 | 47,144 | 2,395 | 342 | 3,407 | 811 | 253,674 |

Goodwill and intangibles are tested for impairment by comparing the carrying amount of the cash-generating unit (CGU) with its recoverable amount, which represents the higher of its estimated fair value and value in use. An impairment loss is recognised when the carrying value of the asset exceeds its recoverable amount.

The intangible assets relate to the three separate CGUs: Comparison Services, Property Services excluding Property Software Group and Property Software Group. Goodwill is allocated to each CGU per the below table.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

14. Intangible assets continued

| | 2016 £000 |
|---|----------------|
| Comparison Services | 128,782 |
| Property Services excluding Property Software Group | 70,793 |
| Property Software Group | 47,246 |
| At 30 September 2016 | 246,821 |

The recoverable amounts of intangible assets and goodwill are based on the value in use, which is determined using cash flow projections derived from financial plans approved by the Board covering a three year period. They reflect Management's expectations of revenue, EBITDA growth, capital expenditure, working capital and operating cash flows, based on past experience and future expectations of business performance. Cash flows beyond the three year period have been extrapolated using perpetuity growth rates.

A growth rate of 3% has been applied to extrapolate the cash flows into perpetuity. Growth has been capped at 3% across both business units so as not to exceed the long-term expected growth rate of the country and industry the Group operates in, in accordance with IAS 36. The pre-tax discount rate used for each CGU was in the range 10.1% to 14.2%.

The analysis performed calculates that the recoverable amount of each CGU's assets exceeds their carrying value, as such no impairment was identified. The Directors are comfortable that a reasonable change in the underlying assumptions would not indicate an impairment. Amending the analysis such that a growth rate into perpetuity of negative 3%, or a reasonable increase in discount rate, is applied across all CGUs whilst holding all other variables constant would still not give rise to an impairment.

15. Property, plant and equipment

| | Fixtures and fittings £000 | Freehold property £000 | Computer equipment £000 | Leasehold improvements £000 | Total £000 |
|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------------------------|---------------|
| Cost | | | | | |
| At 1 October 2015 | 340 | — | 983 | 1,240 | 2,563 |
| Acquired on acquisitions | 34 | 209 | 150 | 70 | 463 |
| Additions | 570 | — | 829 | 4,330 | 5,729 |
| At 30 September 2016 | 944 | 209 | 1,962 | 5,640 | 8,755 |
| At 1 October 2014 | 209 | — | 359 | 1,107 | 1,675 |
| Acquired on acquisitions | 123 | — | 521 | 133 | 777 |
| Additions | 8 | — | 103 | — | 111 |
| At 30 September 2015 | 340 | — | 983 | 1,240 | 2,563 |
| Accumulated depreciation | | | | | |
| At 1 October 2015 | 120 | — | 310 | 203 | 633 |
| Charge for the year | 253 | 2 | 411 | 1,043 | 1,709 |
| At 30 September 2016 | 373 | 2 | 721 | 1,246 | 2,342 |
| At 1 October 2014 | 35 | — | 126 | 57 | 218 |
| Charge for the year | 85 | — | 184 | 146 | 415 |
| At 30 September 2015 | 120 | — | 310 | 203 | 633 |
| Net book value | | | | | |
| At 30 September 2016 | 571 | 207 | 1,241 | 4,394 | 6,413 |
| At 30 September 2015 | 220 | — | 673 | 1,037 | 1,930 |

16. Available for sale financial assets

| | 2016 £000 |
|-----------------------------|--------------|
| At 1 October 2015 | — |
| Additions | 974 |
| Disposals | (250) |
| At 30 September 2016 | 724 |

Available for sale financial assets represent the Group's strategic partnerships with a number of UK Proptech and Fintech companies.

17. Trade and other receivables

| | 2016 £000 | 2015 £000 |
|------------------------|---------------|--------------|
| Trade receivables | 8,896 | 8,850 |
| Accrued income | 17,228 | 10,740 |
| Prepayments | 3,160 | 2,348 |
| Amounts held in escrow | 9,884 | 7,446 |
| Other receivables | 709 | 842 |
| | 39,877 | 30,226 |
| Non-current | 3,262 | 7,446 |
| Current | 36,615 | 22,780 |
| | 39,877 | 30,226 |

The Directors consider that the carrying value of trade and other receivables is approximate to their fair value. The carrying value also represents the maximum credit exposure.

£9.9 million is held in escrow for the settlement of deferred consideration payable in relation to the acquisition of uSwitch.

Details of the Group's exposure to credit risk are given in Note 26.

18. Trade and other payables

| | 2016 £000 | 2015 £000 |
|---|---------------|--------------|
| Trade payables | 7,618 | 5,507 |
| Accruals | 16,955 | 10,599 |
| Other taxation and social security payments | 5,865 | 5,512 |
| Deferred income | 1,813 | 380 |
| Other payables | 271 | 253 |
| | 32,522 | 22,251 |

The Directors consider that the carrying value of trade and other payables is approximate to their fair value. Details of the Group's exposure to liquidity risk are given in Note 26.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

19. Deferred and contingent consideration

The Group's liabilities in respect of deferred and contingent consideration arising on the acquisition of Property Software Group on 28 April 2016 and the acquisition of uSwitch on 1 June 2015 are set out below:

| | Deferred consideration £000 | Contingent consideration - earnout £000 | Total £000 |
|--|-----------------------------------|--|-------------------|
| At 1 October 2015 | 11,976 | 26,156 | 38,132 |
| Recognised on acquisition of Property Software Group | 22,511 | — | 22,511 |
| Charge in the period for amounts conditional on the continued employment of Management uSwitch settlement | 4,412 (10,040) | 2,663 (27,002) | 7,075 (37,042) |
| At 30 September 2016 | 28,859 | 1,817 | 30,676 |
| Current | 26,813 | 1,330 | 28,143 |
| Non-current | 2,046 | 487 | 2,533 |
| At 1 October 2014 | — | — | — |
| Recognised on acquisition of uSwitch | 11,040 | 24,950 | 35,990 |
| Charge in the period for amounts conditional on the continued employment of Management | 936 | 1,206 | 2,142 |
| At 30 September 2015 | 11,976 | 26,156 | 38,132 |
| Current | 10,000 | 25,393 | 35,393 |
| Non-current | 1,976 | 763 | 2,739 |

20. Provisions

The movement in provisions can be analysed as follows:

| | Dilapidation provisions £000 | Onerous lease £000 | Total £000 |
|--|------------------------------------|--------------------------|---------------|
| At 1 October 2015 | 799 | — | 799 |
| Acquired on acquisition of Property Software Group | 35 | — | 35 |
| Recognised in the period | 1,375 | 729 | 2,104 |
| Utilised in the period | (224) | — | (224) |
| At 30 September 2016 | 1,985 | 729 | 2,714 |
| Current | 575 | 729 | 1,304 |
| Non-current | 1,410 | — | 1,410 |
| At 1 October 2014 | 634 | — | 634 |
| Acquired on acquisition of uSwitch | 135 | — | 135 |
| Charged in the period | 30 | — | 30 |
| Utilised in the period | — | — | — |
| At 30 September 2015 | 799 | — | 799 |
| Current | 190 | — | 190 |
| Non-current | 609 | — | 609 |

The dilapidation provisions relate to Management's best estimate of costs to make good the Group's leasehold properties at the end of the lease term. The charge in the period represents expected exit costs on completion of the Group's new property lease at the Cooperage, London. During the period the Group vacated a number of previous office buildings, utilising £0.2 million of the brought-forward provision.

The onerous lease provision relates to Management's best estimate of the fair value of future lease payments falling due prior to the expected assignment of the lease of one of the Group's previous office buildings which was vacated in September 2016. It is anticipated that the onerous lease provision shall be fully utilised in the 2017 financial year.

21. Loans and borrowings

On 30 April 2015 the Group entered into an agreement for the provision of a five year, £150.0 million revolving credit facility. On 18 April 2016 a £50.0 million extension to the revolving credit facility was agreed to finance the acquisition of Property Software Group. The drawn portion of the facility incurs interest at UK Libor plus a margin. The margin is variable based on the Group's net debt to Adjusted EBITDA ratio. The effective interest rate for the period is set out in Note 26.

| | Total £000 |
|---|----------------|
| Gross borrowings at 01 October 2015 | 114,000 |
| Repayment of borrowings | (46,500) |
| Drawdown of borrowings | 84,000 |
| Gross borrowings at 30 September 2016 | 151,500 |
| Capitalised costs at 30 September 2016 | (1,804) |
| Total loans and borrowings | 149,696 |
| Gross loans and borrowings at 01 October 2014 | — |
| Initial draw down on acquisition of uSwitch | 125,000 |
| Repayment of borrowings | (11,000) |
| Gross borrowings at 30 September 2015 | 114,000 |
| Capitalised costs at 30 September 2015 | (1,568) |
| Total loans and borrowings | 112,432 |

The Group has no other loans or borrowings.

22. Deferred tax

| | Property, plant and equipment and computer software £000 | Intangible assets £000 | Share-based payments £000 | Other £000 | Total £000 |
|--|--|------------------------------|---------------------------------|---------------|----------------|
| Deferred tax asset/(liability) at 1 October 2015 | 136 | (10,623) | 866 | 436 | (9,185) |
| On acquisition of Property Software Group | (45) | (4,646) | — | — | (4,691) |
| (Charge)/credit to profit or loss | (103) | 2,794 | 778 | 713 | 4,182 |
| Charge to equity | — | — | 888 | — | 888 |
| Prior year adjustment | 38 | — | — | (253) | (215) |
| Deferred tax asset/(liability) at 30 September 2016 | 26 | (12,475) | 2,532 | 896 | (9,021) |
| Deferred tax asset/(liability) at 1 October 2014 | 326 | (784) | 895 | — | 437 |
| On acquisition of uSwitch | — | (10,512) | — | 379 | (10,133) |
| (Charge)/credit to profit or loss | (190) | 673 | 209 | 57 | 749 |
| Charge to equity | — | — | (238) | — | (238) |
| Deferred tax asset/(liability) at 30 September 2015 | 136 | (10,623) | 866 | 436 | (9,185) |

Deferred tax assets and liabilities are offset where the Group has a legally enforceable right to do so. Deferred tax assets have been recognised in respect of all temporary differences giving rise to income tax assets because it is probable that these assets will be recoverable.

The following is an analysis of the deferred tax balances (after offset) for financial reporting purposes:

| | 2016 £000 | 2015 £000 |
|--------------------------|----------------|--------------|
| Deferred tax liabilities | (12,475) | (10,623) |
| Deferred tax assets | 3,454 | 1,438 |
| | (9,021) | (9,185) |

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

23. Equity

Share capital

| | 2016 £000 | 2015 £000 |
|---|--------------|--------------|
| Shares classified as capital | | |
| Authorised | | |
| 418,116,472 (2015: 418,116,472) shares of £0.001 (2015: £0.001) each | 418 | 418 |
| Called-up share capital – allotted and fully paid | | |
| 418,116,472 (2015: 418,116,472) Ordinary Shares of £0.001 (2015: £0.001) each | 418 | 418 |

Ordinary Shares

The Ordinary Shares carry one vote per share and rights to dividends, except when they are held as Treasury shares by the Company.

Other reserves – Merger reserve

The merger reserve was created in May 2012 from the premium on shares issued for the acquisition of The Digital Property Group Limited. In 2014 the merger reserve increased as a result of the Group's reorganisation prior to the IPO.

Other reserves – EBT share reserve

The EBT share reserve represents shares in issue that are held by the Employee Benefit Trust for the purpose of settling the Group's obligations under the Employee Share Option Scheme.

Other reserves – Treasury shares

Between 11 February 2016 and 17 February 2016 the Group acquired 188,340 of its own shares at a weighted average price of 220.0 pence in order to settle the exercise of outstanding warrants. As at 31 March 2016 25,551 of the shares had been released from treasury to satisfy warrant exercises leaving 162,789 shares in treasury with a weighted average price of 220.0 pence and a total value of £358,000 as at 30 September 2016.

24. Share-based payments

The Group operates a number of share-based incentive schemes for both its employees and certain estate agent partners. The Group recognised a total share-based payments charge of £4.9 million for 2016 (2015: £1.9 million) as set out below:

| | 2016 £000 | 2015 £000 |
|--|--------------|--------------|
| Employee Share Option Scheme (i) | 486 | 600 |
| Long Term Incentive Plan (ii) | 881 | 600 |
| Share Incentive Plan (iii) | 276 | 231 |
| Deferred Bonus Plan (iv) | 427 | 175 |
| Value Creation Plan (v) | 1,156 | – |
| Management deal related performance bonus (vi) | 358 | – |
| Warrant charges (vii) | 406 | 117 |
| National Insurance Contributions payable in respect of eligible share-based payment schemes (viii) | 862 | 150 |
| | 4,852 | 1,873 |

24. Share-based payments continued**i) Employee Share Option Scheme**

The Group operates an equity-settled share-based incentive scheme which was in place prior to the Group's listing on the London Stock Exchange for all employees under an approved plan up to 31 May 2012 and an unapproved plan thereafter. The options vest in instalments over four years. Options are forfeited if the employee leaves the Group before the options vest. The Group recognised a charge of £0.5 million (2015: £0.6 million) in respect of options under this scheme.

The Employee Share Option Scheme will continue to operate until all shares vest or lapse, or the scheme is otherwise cancelled. There will be no future grants under this scheme.

Details of options under the scheme outstanding at 30 September 2016 are set out below:

| | 2016 | | 2015 | |
|--|----------------|---|----------------|---|
| | Number '000 | Weighted average exercise price £ | Number '000 | Weighted average exercise price £ |
| Outstanding options at the beginning of the year | 3,739 | 0.27 | 5,693 | 0.26 |
| Exercised during the year | (653) | 0.28 | (1,416) | 0.21 |
| Forfeited during the year | (197) | 0.34 | (538) | 0.32 |
| Outstanding options at the end of the year | 2,889 | 0.27 | 3,739 | 0.27 |

The options outstanding at 30 September 2016 had a weighted average exercise price of £0.27 (2015: £0.27) and a weighted average remaining contractual life of 6.7 years (2015: 8.6 years). The range of exercise prices for outstanding options is £0.06 to £0.35 (2015: £0.06 to £0.35).

The number of options exercisable as at 30 September 2016 was 2,100,000 (2015: 2,023,000).

ii) Long Term Incentive Plan

The Group operates an equity-settled Long Term Incentive Plan that grants nil-cost options to eligible employees which vest at the end of a three year vesting period. The vesting of the options is subject to both Adjusted earnings per share (EPS) and Total Shareholder Return (TSR) performance criteria. The Group recognised a charge of £0.9 million (2015: £0.6 million) in respect of this scheme.

A total of 1,465,419 options have been granted in respect of the 2016 financial year. None of the options granted are exercisable as at 30 September 2016. The following information is relevant in the determination of the fair value of the LTIP options granted on 9 December 2015. There were no other material grants in 2016. The total outstanding number of LTIP options granted to date is 2,866,354.

| | 9 December 2015 grant |
|----------------------------|--------------------------|
| Valuation method – TSR | Monte-Carlo |
| Valuation method – EPS | Black-Scholes |
| Share price at grant date | £2.32 |
| Exercise price | £nil |
| Expected volatility | 32.9% |
| Expected life | 3 years |
| Expected dividend yield | n/a |
| Risk-free interest rate | 0.9% |
| Fair value per share – TSR | £1.41 |
| Fair value per share – EPS | £2.32 |

The volatility assumption, measured at the standard deviation of expected share price returns, has been calculated using historical daily data of six comparator companies over a term commensurate with the expected life of each option. Dividend equivalent payments will be made in respect of vested options in the form of additional shares.

iii) Share Incentive Plan (SIP)

The SIP is an all-employee share ownership plan which has been designed to meet the requirements of Schedule 2 of the Income Tax (Earnings and Pensions) Act 2003 so that shares can be provided to UK employees under the SIP in a tax-efficient manner. Under the scheme employees may be awarded Free Shares and/or offered the opportunity to purchase Partnership Shares with one Free Matching Share for each Partnership Share purchased. During the period the Group granted a total of 92,581 Matching Shares all of which are still subject to forfeiture should the employee leave within 12 months of the grant date. The Group recognised a charge of £0.3 million (2015: £0.2 million) in respect of shares under this scheme.

24. Share-based payments continued

iv) Deferred Bonus Plan

From 1 October 2014 the Group has operated a Deferred Bonus Plan (DBP) which defers a proportion of eligible employees' annual bonuses into nil-cost options. The options vest over a period of between one and three years from the end of the performance period. The performance period for the 2016 DBP runs from 1 October 2015 until 30 September 2016. The Group recognised a charge of £0.4 million (2015: £0.2 million) in respect of this scheme. In December 2015 a total of 317,155 options were granted in respect of the 2015 financial year.

v) Value Creation Plan

On 1 October 2015 the Group launched the VCP. The VCP grants nil-cost options to the Group's CEO based on Total Shareholder Return over a three and four year period. The fair value of the scheme is £4.3 million spread over the four year period. A charge of £1.2 million (2015: £Nil) was recognised in the 2016 financial year. The following information is relevant in the determination of the fair value:

| | 1 October 2015 grant |
|---------------------------|-------------------------|
| Valuation method | Monte-Carlo |
| Share price at grant date | £2.10 |
| Initial measurement price | £2.19 |
| Exercise price | £nil |
| Expected volatility | 26.4% |
| Expected life | 3.24/4.24 years |
| Expected dividend yield | 0.8% |
| Risk-free interest rate | 0.5% |

vi) Management deal related performance bonus

On 1 May 2016 an amendment was made to the uSwitch deal related management performance bonus such that the employee can elect to receive the bonus in the form of shares in Zoopla Property Group Plc instead of a fixed cash element. The fair value of the employee's option to elect to receive shares is £1.3 million to be spread over the 2.08 year remaining term of the bonus agreement. The Group recognised a charge of £0.4 million (2015: £Nil) in respect of this scheme. The following information is relevant in determination of the fair value:

| | 1 May 2016 grant |
|---------------------------|---------------------|
| Valuation method | Black-Scholes |
| Share price at grant date | £2.94 |
| Initial measurement price | £2.71 |
| Deemed exercise price | £2.71 |
| Expected volatility | 32.9% |
| Expected life | 2.08 years |
| Expected dividend yield | 1.01% |
| Risk-free interest rate | 0.97% |

vii) Warrants

The Group has entered into agreements with a number of estate agent partners whereby the partners agree to pay annual fees for advertising on the Group's property websites over a five year period in exchange for a fixed number of warrants over Ordinary Shares. The warrants are issued annually over the five year term of the agreements at an exercise price equal to the nominal value of each share (£0.001). Some or all of the warrants are forfeited if service agreements are terminated before the end of the term.

Between 11 February 2016 and 17 February 2016 Zoopla Property Group Plc purchased 188,340 of its own shares, which are held in treasury, to settle future warrant exercises. 162,789 shares remained in treasury at 30 September 2016.

The total charge recognised for the year ended 30 September 2016 in respect of warrants was £0.4 million (2015: £0.1 million).

24. Share-based payments continued**vii) Warrants** continued

| | 2016 | | 2015 | |
|---|----------------|--|----------------|--|
| | Number '000 | Weighted average exercise price £ | Number '000 | Weighted average exercise price £ |
| Outstanding warrants at the beginning of the year | 114,009 | 0.001 | — | — |
| Issued during the year | 142,861 | 0.001 | 137,779 | 0.001 |
| Exercised during the year | (25,551) | 0.001 | (23,770) | 0.001 |
| Outstanding warrants at the end of the year | 231,319 | 0.001 | 114,009 | 0.001 |

The number of warrants outstanding at 30 September 2016 was 231,319 (2015: 114,009). The warrants had a weighted average exercise price of £0.001 and a weighted average remaining contractual life of 3.9 years (2015: 4.4 years).

The number of warrants issuable over shares in Zoopla Property Group Plc under existing partner contracts is 1,055,000 (2015: 1,198,300). The warrants will be issued with an exercise price of £0.001 over the lives of the contracts.

viii) National Insurance Contributions (NIC)

National Insurance Contributions are payable in respect of certain share-based payment schemes. These contributions are treated as cash-settled transactions and are accrued at a rate of 13.8%. The total NIC charge relating to share-based payment schemes was £0.9 million (2015: £0.2 million).

ix) The Employee Benefit Trust and Share Incentive Plan Trust**Employee Benefit Trust (EBT)**

The Group has established an Employee Benefit Trust which is constituted by a trust deed entered into between the Company and Appleby Trust (Jersey) Limited. The Trust held 3,838,636 Ordinary Shares in Zoopla Property Group Plc at 30 September 2016 (2015: 4,491,861). These shares are held to satisfy future exercises under the Group's share-based payment schemes. Shares are allocated by the Trust when the awards are exercised. The Trust waives its right to any dividends. The market value of the shares held in the Trust at 30 September 2016 was £14.6 million (2015: £9.4 million). The cost of the shares has been deducted from equity.

Share Incentive Plan Trust (SIP Trust)

The Group has established a Share Incentive Plan Trust which is constituted by a trust deed which was entered into between Zoopla Property Group Plc and Yorkshire Building Society. The Trust held 602,817 Ordinary Shares in Zoopla Property Group Plc at 30 September 2016 (2015: 427,515). These shares are held to satisfy future Free Share and Partnership and Matching Share exercises. Shares are allocated by the Trust when the awards are exercised. Dividends paid on shares held in the Trust are passed to the employees when the shares are allocated. The market value of the shares held in the Trust at 30 September 2016 was £2.0 million (2015: £0.9 million). The cost of the shares has been deducted from equity.

25. Related party transactions**a) Key Management personnel**

The Chairman and the Directors are considered to be the key Management personnel of the Group along with the Managing Directors of Property and Comparison Services. Details of remuneration for key Management personnel are shown in Note 7.

No share options were exercised by key Management personnel in the period.

Further information on the remuneration of the Chairman and the Directors can be found in the Directors' remuneration report on pages 54 to 71.

b) Other Group companies

Details of transactions with subsidiaries are outlined in the Company's financial statements. Transactions with other Group companies have been eliminated on consolidation.

c) Other related parties

Other related party transactions are as follows:

At 30 September 2016 Daily Mail & General Trust plc owned 31.3% of the share capital of Zoopla Property Group Plc through its subsidiary DMGZ Limited (2015: 31.3%).

A&N Media Finance Services Limited (ANMFS), a subsidiary of Daily Mail & General Trust plc supplied various shared services to ZPG Limited for which the fee was £38,000 (2015: £43,000) for the year. The balance outstanding at 30 September 2016 was £Nil (2015: £Nil).

There are no further related party transactions.

26. Financial instruments

Carrying amount and fair value of financial assets and liabilities

All financial assets, including cash and cash equivalents, are designated as “Loans and receivables” and are held at amortised cost other than “Available for sale” financial assets which are held at fair value as disclosed in Note 16. All financial liabilities are classified as “Other liabilities” and are measured at amortised cost. The Directors consider that the carrying amounts of financial assets and liabilities recorded at amortised cost in the financial statements are approximate to their fair values.

Financial risk management

The Group is exposed to the following risks from financial instruments:

- credit risk;
- market risk; and
- liquidity risk.

Credit risk

Credit risk is the risk of financial loss to the Group if a customer or bank (“counterparty”) fails to meet its contractual obligations resulting in financial loss to the Group. The Group’s maximum exposure to credit risk at the end of each period was equal to the carrying amount of financial assets recorded in the financial statements. The exposure to credit risk is influenced by the individual characteristics of each counterparty.

The potential for customer default varies between the Group’s two divisions. The customer base of the Property Services division is large, so there is no significant concentration of credit risk. The Comparison Services division operates in a market with a small number of customers, which creates a concentration of debtor balances, and from time to time the amounts due from one or a number of suppliers may be material. However, customers within this market are often large energy and telecommunications organisations with high credit ratings and access to significant funds. The Group’s largest customer contributed to 18% (2015: 19%) of the Group’s trade receivables balance.

The Group manages counterparty risk on its trade receivables through strict credit control quality measures and regular aged debt monitoring procedures. The Group reserves the right to charge interest on overdue receivables, although it does not hold collateral over any trade receivable balances. Overdue amounts are regularly reviewed and impairment provisions are created where necessary. This provision is reviewed regularly in conjunction with a detailed analysis of ageing profile, historical payment profiles and past default experience. The Group has long-standing relationships with its key customers and extremely low historical levels of customer credit defaults.

The ageing of trade receivables at the period end is as follows:

| | 2016 | | 2015 | |
|--------------|---------------|-------------------|---------------|-------------------|
| | Gross £000 | Provision £000 | Gross £000 | Provision £000 |
| 0–30 days | 4,634 | — | 7,205 | — |
| 31–60 days | 3,154 | (104) | 1,234 | — |
| 61–90 days | 721 | (151) | 400 | (38) |
| 91+ days | 767 | (125) | 680 | (631) |
| Total | 9,276 | (380) | 9,519 | (669) |

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was granted up to the period end date.

Receivables written-off during the year to 30 September 2016 was £470,000 (2015: 333,000). As at 30 September 2016 receivables of £1,386,000 were past due but not impaired (2015: £1,314,000).

The credit risk associated with bank and deposit balances is mitigated by the use of banks with good credit ratings.

Market risk

Market risk is the risk that changes in foreign exchange and interest rates will affect the income and financial management of the Group. The Group is not exposed to any significant currency risk and there is a minimal interest rate risk on cash and bank balances. However, the Group has borrowings subject to an interest rate calculated with reference to Libor. Changes in interest rates therefore impact the financial results of the Group. The Directors actively monitor interest rate risk and note that interest rates remain at a historical low. The Directors believe that any reasonable increase in the Libor rate would not significantly impact the Group. Therefore, the Group does not hedge its interest rate risk at this time. At 30 September 2016 borrowings of £151.5 million were subject to floating interest rates (2015: £114.0 million).

At 30 September 2016 if Libor were to have increased by 1% throughout the year with all other variables held constant profit before tax would decrease by £1.2 million (2015: £0.4 million) as a result of additional interest incurred. Therefore, the Directors are comfortable that any sensitivity to fluctuations in interest or exchange rates would not have a material impact on the results of the Group.

Liquidity risk

Liquidity risk refers to the ability of the Group to meet the obligations associated with its financial liabilities that are settled in cash as they fall due. Management regularly reviews performance against budgets and forecasts to ensure sufficient cash funds are available to meet its contractual obligations.

The Group’s activities are highly cash generative allowing it to effectively service working capital requirements. At 30 September 2016 the Group held total cash and cash equivalents of £3.4 million (2015: £19.2 million) and net debt of £146.3 million (2015: £93.2 million).

26. Financial instruments continued**Liquidity risk** continued

The Group has access to a £200.0 million revolving credit facility (RCF), of which £151.5 million was drawn-down at 30 September 2016. The remaining £48.5 million undrawn facility allows the Group to secure additional external financing should it be required. The total facility requires the Group to meet certain covenants based on the Group's interest cover and net debt to Adjusted EBITDA ratio. Exceeding the covenants would result in the Group being in breach of the facility, which may lead to the facility being withdrawn. Management regularly monitors and models covenant compliance and prepares detailed forecasts to ensure that sufficient headroom is available. The Directors are satisfied that there is reasonable headroom on each of the Group's debt covenant ratios.

The following tables detail the Group's remaining contractual maturities for undiscounted financial liabilities, including interest. The contractual maturity is based on the earliest date on which the Group may be required to settle. Where interest rates are variable the undiscounted amount is derived from interest rate curves at 30 September 2016.

| | Effective interest rate | Within 1 year £000 | 1 to 2 years £000 | 2 to 5 years £000 | More than 5 years £000 | Total contractual amount £000 |
|-------------------------|-------------------------|-----------------------|----------------------|----------------------|---------------------------|----------------------------------|
| 2016 | | | | | | |
| Trade payables | | 7,618 | — | — | — | 7,618 |
| Borrowings ¹ | 2.9% | 4,096 | 4,535 | 158,927 | — | 167,558 |
| Total | | 11,714 | 4,535 | 158,927 | — | 175,176 |
| 2015 | | | | | | |
| Trade payables | | 5,507 | — | — | — | 5,507 |
| Borrowings ¹ | 3.0% | 2,920 | 3,222 | 123,513 | — | 129,655 |
| Total | | 8,427 | 3,222 | 123,513 | — | 135,162 |

¹ Interest on the Group's borrowings assumes that the Group makes no further capital repayments until maturity of the RCF in 2020.

Treasury and capital risk management

The Group's policy is to actively manage its cash and capital structure to ensure that it complies with its current debt covenant ratios, maintains its current dividend policy and minimises the Group's interest payments by paying down its debt where possible.

Management will consider the use of excess cash, including the payment of special dividends to shareholders and M&A activity, based on the risks and opportunities of the Group at that time.

The Directors can manage the Group's capital structure through the issue or redemption of either debt or equity instruments and by adjustment to the Group's dividend paid to equity holders. The Directors believe that the current debt to equity ratio remains appropriate but continue to monitor the efficiency of the capital structure on an ongoing basis.

27. Operating lease commitments

At the statement of financial position date, the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

| | 2016 £000 | 2015 £000 |
|---------------------------------------|---------------|--------------|
| Within one year | 3,267 | 1,139 |
| In the second to fifth year inclusive | 13,067 | 3,565 |
| After five years | 27,214 | 2,306 |
| | 43,548 | 7,010 |

All operating lease commitments are in respect of property leases held by the Group.

28. Subsequent events

On 28 November 2016 the Group entered into an agreement to purchase 100% of the issued share capital of Technicweb Limited for initial consideration of £1.5 million, deferred consideration of £250,000 due 12 months from the date of completion and earn-out consideration based on performance over a 30 month period post completion. The acquisition is expected to complete on 30 November 2016.

There have been no other reportable subsequent events between 30 September 2016 and the date of signing of this report.

29. Ultimate controlling party

The Directors are of the opinion that there was no ultimate controlling party in either period presented.

COMPANY STATEMENT OF FINANCIAL POSITION
As at 30 September 2016

| | Notes | 2016 £000 | 2015 £000 |
|---------------------------------------|-------|----------------|--------------|
| Assets | | | |
| Non-current assets | | | |
| Investment in subsidiaries | 4 | 250,790 | 200,478 |
| Intangible assets | | 128 | — |
| Property, plant and equipment | 5 | 5,315 | — |
| Trade and other receivables | 6 | 74,698 | 77,446 |
| Deferred tax assets | | 600 | 183 |
| | | 331,531 | 278,107 |
| Current assets | | | |
| Trade and other receivables | 6 | 9,092 | 164 |
| Cash and cash equivalents | | 414 | 4,668 |
| | | 9,506 | 4,832 |
| Total assets | | 341,037 | 282,939 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 7 | 27,732 | 21,905 |
| Deferred and contingent consideration | 8 | 28,143 | 35,393 |
| Non-current liabilities | | | |
| Loans and borrowings | 9 | 149,696 | 112,432 |
| Deferred and contingent consideration | 8 | 2,533 | 2,739 |
| Provisions | 10 | 1,375 | — |
| Total liabilities | | 209,479 | 172,469 |
| Net assets | | 131,558 | 110,470 |
| Equity | | | |
| Share capital | 11 | 418 | 418 |
| Share premium reserve | | 50 | 50 |
| Other reserves | 11 | 90,137 | 90,495 |
| Retained earnings | | 40,953 | 19,507 |
| Total equity | | 131,558 | 110,470 |

The financial statements of Zoopla Property Group Plc (company number 09005884) were approved and authorised for issue by the Board of Directors and were signed on its behalf by:



A Chesterman
Director
29 November 2016



A Botha
Director
29 November 2016

COMPANY STATEMENT OF CASH FLOWS
For the year ended 30 September 2016

Financial statements

| | 2016 £000 | 2015 £000 |
|---|-----------------|--------------|
| Cash flows from operating activities | | |
| Profit before tax | 33,649 | 26,119 |
| Adjustments for: | | |
| Finance income | (1,615) | (618) |
| Finance costs | 3,559 | 1,162 |
| Dividend income received | (47,000) | (35,000) |
| Transaction costs on acquisition of Property Software Group | 1,256 | 5,130 |
| Movement in contingent and deferred consideration | 7,075 | 2,142 |
| Operating cash flow before changes in working capital | (3,076) | (1,065) |
| Decrease in trade and other receivables | 21,093 | 9,669 |
| Increase in trade and other payables | 4,984 | 20,477 |
| Net cash flows from operating activities | 23,001 | 29,081 |
| Cash flows (used in)/from investing activities | | |
| Acquisition of subsidiaries | (49,892) | (155,540) |
| Settlement of deferred and contingent consideration | (37,042) | — |
| Amounts paid into escrow in relation to deferred and contingent consideration | (2,448) | (7,436) |
| Purchase of property, plant and equipment | (3,441) | — |
| Interest income received | 1,615 | 618 |
| Dividend income received | 47,000 | 35,000 |
| Net cash flows used in investing activities | (44,208) | (127,358) |
| Cash flows from/(used in) financing activities | | |
| Proceeds on issue of debt, net of issue costs | 89,358 | 123,291 |
| Repayment of debt | (52,500) | (11,000) |
| Interest paid | (2,937) | (779) |
| Treasury shares purchased | (414) | — |
| Dividends paid | (16,554) | (8,667) |
| Net cash flows from financing activities | 16,953 | 102,845 |
| Net (decrease)/increase in cash and cash equivalents | (4,254) | 4,568 |
| Cash and cash equivalents at beginning of period | 4,668 | 100 |
| Cash and cash equivalents at end of period | 414 | 4,668 |

COMPANY STATEMENT OF CHANGES IN EQUITY

For the year ended 30 September 2016

| | Share capital £000 | Share premium reserve £000 | Treasury shares £000 | Merger reserve £000 | Retained earnings £000 | Total equity £000 |
|---|-----------------------|-------------------------------|-------------------------|------------------------|---------------------------|----------------------|
| At 1 October 2015 | 418 | 50 | — | 90,495 | 19,507 | 110,470 |
| Profit and total comprehensive income for the period | — | — | — | — | 34,066 | 34,066 |
| Transactions with owners recorded directly in equity: | | | | | | |
| Share-based payments | — | — | — | — | 3,990 | 3,990 |
| Treasury shares purchased | — | — | (414) | — | — | (414) |
| Treasury shares released | — | — | 56 | — | (56) | — |
| Dividends paid | — | — | — | — | (16,554) | (16,554) |
| At 30 September 2016 | 418 | 50 | (358) | 90,495 | 40,953 | 131,558 |
| | Share capital £000 | Share premium reserve £000 | Treasury shares £000 | Merger reserve £000 | Retained earnings £000 | Total equity £000 |
| At 1 October 2014 | 418 | 50 | — | 90,495 | 151 | 91,114 |
| Profit and total comprehensive income for the period | — | — | — | — | 26,302 | 26,302 |
| Transactions with owners recorded directly in equity: | | | | | | |
| Dividends paid | — | — | — | — | (8,667) | (8,667) |
| Share-based payments | — | — | — | — | 1,721 | 1,721 |
| At 30 September 2015 | 418 | 50 | — | 90,495 | 19,507 | 110,470 |

1. Accounting policies and basis of accounting

The Directors have applied International Financial Reporting Standards (IFRS) as adopted by the European Union.

The accounting policies and the financial risk management policies, where relevant to the Company, are consistent with those of the consolidated Group as set out in Notes 1 to 29 of the consolidated financial statements.

Statement of comprehensive income

The Company has taken advantage of the exemption available under section 408 of the Companies Act 2006 and has not presented a statement of comprehensive income. The profit for the period ended 30 September 2016 was £34.1 million (2015: £26.3 million).

2. Auditor's remuneration

The Company incurred a cost of £65,000 (2015: £55,000) for statutory audit services for the period ended 30 September 2016. The Company incurred a cost of £28,000 (2015: £Nil) in relation to non-audit fees provided by the statutory auditor.

3. Employee costs and Directors' remuneration

The Company has no employees other than the Directors of the Company. Remuneration paid to the Directors was accounted for and paid by the Company's subsidiary, ZPG Limited. Details of Directors' remuneration are set out in the Directors' remuneration report on pages 54 to 71.

4. Investments in subsidiaries

Investments in subsidiaries are valued at cost less any provision for impairment. The investment in subsidiaries balance of £250.8 million represents the Company's 100% shareholding in ZPG Limited, Ulysses Enterprises Limited and Property Software Holdings Limited as set out in Note 13 to the consolidated financial statements. Property Software Holdings Limited was acquired on 28 April 2016 as detailed in Note 13 to the consolidated financial statements. Ulysses Enterprises Limited was acquired on 1 June 2015 as set out in the 2015 Annual Report.

During the year the Company recognised an increase in the investment in ZPG Limited and Ulysses Enterprises Limited in respect of the Group's employee share schemes. Consistent with the Group accounting policies outlined in Note 1.19 to the consolidated financial statements, equity-settled share options granted directly to a subsidiary's employees are treated as a capital contribution to the subsidiary. The capital contribution is measured by reference to the consolidated share-based payments charge and is recognised as an increase in the cost of investment with a corresponding credit to retained earnings.

| | ZPG Limited £000 | Ulysses Enterprises Limited £000 | Property Software Holdings Limited £000 | Total £000 |
|--|------------------------|---|---|----------------|
| At 1 October 2015 | 93,053 | 107,425 | — | 200,478 |
| Acquisition of Property Software Group | — | — | 46,324 | 46,324 |
| Share-based payment – Capital contribution | 3,630 | 358 | — | 3,988 |
| At 30 September 2016 | 96,683 | 107,783 | 46,324 | 250,790 |
| At 1 October 2014 | 91,332 | — | — | 91,332 |
| Acquisition of Ulysses Enterprises Limited | — | 107,425 | — | 107,425 |
| Share-based payment – Capital contribution | 1,721 | — | — | 1,721 |
| At 30 September 2015 | 93,053 | 107,425 | — | 200,478 |

NOTES TO THE COMPANY FINANCIAL STATEMENTS CONTINUED

5. Property, plant and equipment

| | Fixtures and fittings £000 | Computer equipment £000 | Leasehold improvements £000 | Total £000 |
|---------------------------------|----------------------------------|-------------------------------|-----------------------------------|---------------|
| Cost | | | | |
| At 1 October 2015 | — | — | — | — |
| Additions | 545 | 440 | 4,330 | 5,315 |
| At 30 September 2016 | 545 | 440 | 4,330 | 5,315 |
| Accumulated depreciation | | | | |
| At 1 October 2015 | — | — | — | — |
| Charge for the year | — | — | — | — |
| At 30 September 2016 | — | — | — | — |
| Net book value | | | | |
| At 30 September 2016 | 545 | 440 | 4,330 | 5,315 |
| At 30 September 2015 | — | — | — | — |

6. Trade and other receivables

| | 2016 £000 | 2015 £000 |
|---|---------------|--------------|
| Amounts receivable from Group Companies | 73,405 | 70,000 |
| Prepayments | 501 | 164 |
| Amounts held in escrow | 9,884 | 7,446 |
| | 83,790 | 77,610 |
| Current | 9,092 | 164 |
| Non-current | 74,698 | 77,446 |
| | 83,790 | 77,610 |

The Directors consider that the carrying value of trade and other receivables are approximate to their fair value.

Amounts held in escrow are held for the settlement of deferred consideration due on the acquisition of uSwitch.

The Company has a receivable of £48.5 million due from Ulysses Enterprises Limited and £22.9 million from Property Software Holdings Limited. Both amounts are designated as unsecured, intercompany loans. The loans accrue interest at Libor + 2% and have no fixed repayment dates. A trading balance of £2.0 million is due from Ulysses Enterprises Limited. No interest is receivable on the balance. The Company is comfortable that these amounts are recoverable in full.

7. Trade and other payables

| | 2016 £000 | 2015 £000 |
|------------------------------------|---------------|--------------|
| Trade payables | 270 | 11 |
| Accruals | 5,964 | 1,894 |
| Amounts payable to Group companies | 21,498 | 20,000 |
| | 27,732 | 21,905 |

At 30 September 2016 a trading balance of £21.5 million is due to ZPG Limited. No interest is payable on the balance.

The Directors consider that the carrying value of trade and other payables are approximate to their fair value. All trade and other payables are classified as current liabilities.

Details of the Group's exposure to liquidity risk are given in Note 26 to the consolidated financial statements.

8. Deferred and contingent consideration

Details of deferred and contingent consideration are given in Note 19 to the consolidated financial statements.

9. Loans and borrowings

Details of loans and borrowings are given in Note 21 to the consolidated financial statements.

10. Provisions

The movement in provisions can be analysed as follows:

| | Dilapidation provisions £000 |
|-----------------------------|------------------------------------|
| At 1 October 2015 | — |
| Charged in the period | 1,375 |
| At 30 September 2016 | 1,375 |

The dilapidation provisions relate to Management's best estimation of costs to make good the Company's leasehold property at the end of the lease term. The charge in the period represents expected exit costs on completion of the Company's property lease.

11. Equity

Share capital

Details of the Company's share capital are included in Note 23 to the consolidated financial statements.

Other reserves – merger reserve

The merger reserve represents the difference between the investment recognised in ZPG Limited on restructuring in 2014 of £90.9 million and the value of the shares issued of £0.4 million.

Other reserves – treasury shares

Between 11 February 2016 and 17 February 2016 the Group acquired 188,340 of its own shares at a weighted average price of 220.0 pence in order to settle the exercise of outstanding warrants. As at 31 March 2016 25,551 of the shares had been released from treasury to satisfy warrant exercises, leaving 162,789 shares in treasury with a weighted average price of 220.0 pence and a carrying value of £358,000. The market value of treasury shares as at 30 September 2016 is £530,000.

12. Financial instruments

The IFRS 7 – Financial Instruments disclosures, where relevant to the Company, are consistent with those of the Group as set out in Note 26 to the consolidated financial statements.

13. Related parties

a) Key Management personnel

There are no employees of the Company. The Directors are employed and/or remunerated by the Company's subsidiary, ZPG Limited. There were no transactions during the year between the Directors and the Company other than the issue of shares and share options as outlined in the Directors' remuneration report on pages 54 to 71.

b) Subsidiaries

Transactions with subsidiaries

On 28 April 2016 the Company acquired Property Software Holdings Limited and its subsidiaries as set out in Note 13 to the consolidated financial statements. The transaction included Zoopla Property Group Plc assuming and discharging external debt of £24.9 million through an intercompany loan with Property Software Holdings Limited. During the period to 30 September 2016 Property Software Holdings Limited repaid £2.0 million of this balance to the Company.

During the year to 30 September 2016 Ulysses Enterprises Limited made a drawdown of £8.0 million and repaid £28.8 million in respect of the intercompany loan with the Company.

During the year ZPG Limited paid dividends of £33.0 million (2015: £35 million) to the Company.

During the year Ulysses Enterprises Limited paid dividends of £14.0 million (2015: £Nil) to the Company.

The Company issues shares to employees and estate agent partners of its subsidiaries as part of the Group's share-based payment and warrant schemes as set out in Note 24 to the consolidated financial statements.

There have been no other transactions with the Company's subsidiaries during the year.

Year end balances with subsidiaries

At 30 September 2016 £48.5 million of the intercompany loan due from Ulysses Enterprises Limited was outstanding. Interest at Libor + 2% per annum is due on the outstanding balance.

At 30 September 2016 £22.9 million of the intercompany loan due from Property Software Holdings Limited was outstanding. Interest at Libor + 2% per annum is due on the outstanding balance.

At 30 September 2016 a trading balance of £2.0 million is due from Ulysses Enterprises Limited. No interest is receivable on the balance.

At 30 September 2016 a trading balance of £21.5 million is due to ZPG Limited. This amount will be settled on receipt of any dividend from ZPG Limited. No interest is payable on the balance.

There were no other related party transactions in the period.

c) Other related parties

There were no transactions between the Company and any other related parties.

14. Subsequent events

On 28 November 2016 the Group entered into an agreement to purchase 100% of the issued share capital of Technicweb Limited for initial consideration of £1.5 million, deferred consideration of £250,000 due 12 months from the date of completion and earn-out consideration based on performance over a 30 month period post completion. The acquisition is expected to complete on 30 November 2016.

There have been no other reportable subsequent events between 30 September 2016 and the date of signing of this report.

15. Ultimate controlling party

The Directors are of the opinion that there was no ultimate controlling party in either period presented.

SHAREHOLDER INFORMATION

Contacts

Chief Executive Officer

Alex Chesterman

Chief Financial Officer

Andy Botha

Company Secretary

Ned Staple

Head of Communications

Lawrence Hall

Head of Investor relations

Rachael Malcolm

Website

www.zpg.co.uk

Registered office

Zoopla Property Group Plc
The Cooperage
5 Copper Row
London SE1 2LH

Corporate advisers

Auditor

Deloitte LLP

Remuneration adviser

PricewaterhouseCoopers LLP

Brokers

Credit Suisse Securities (Europe) Limited

Jefferies International Limited

Solicitor

Freshfields Bruckhaus Deringer LLP

Registrar

Equiniti Limited

Financial calendar 2017

| | |
|-------------------------------------|------------------|
| 2016 full year results | 30 November 2016 |
| Ex-dividend date for final dividend | 15 December 2016 |
| Record date for final dividend | 16 December 2016 |
| Annual General Meeting | 2 February 2017 |
| Payment date for final dividend | 9 February 2017 |
| Half year results | May 2017 |
| Payment date for interim dividend | June 2017 |

Shareholder enquiries

The Company's registrar is Equiniti. They will be pleased to deal with any questions regarding your shareholding or dividends. Please notify them of your change of address or other personal information. Their address details are:

Equiniti

Aspect House
Spencer Road
Lancing
West Sussex BN99 6DA

Equiniti is a trading name of Equiniti Limited.

Equiniti helpline: 0371 384 2030 (calls cost 8 pence per minute plus network extras)

(Overseas: +44 121 415 7047)

Lines open 8.30am to 5.30pm, Monday to Friday (excluding public holidays).

Shareholders are able to manage their shareholding online and facilities including electronic communications, account enquiries, amendment of address and dividend mandate instructions.

NOTE ON FORWARD-LOOKING STATEMENTS

This report includes statements related to our future business, financial performance and future events or developments that may constitute forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "plans", "projects", "expects", "intends", "may", "will" or "should" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include matters that are not historical facts. They appear throughout this report and include statements relating to our beliefs, intentions or current expectations concerning a number of matters including our results of liquidity, the effect of our financial performance on our share price, financial condition, prospects, growth and expansion, strategies and the industry in which we operate. All forward-looking statements are based upon information available to us on the date of this Annual Report. While we believe that the forward-looking statements are reasonable, we caution that it is very difficult to predict the impact of known or unknown factors or to anticipate all factors that could affect our actual results.

As such, forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance or developments to differ materially from those expressed or implied by such forward-looking statements. These factors include, but are not limited to:

- a change in the competition within the industry in which we operate;
- a change, due to various factors which may include the macroeconomic conditions in which we operate, in the level of transactions in the UK residential property market;
- a change in technological developments;
- the loss of any of our important commercial relationships; and
- any increase in litigation or disputes.

We caution that the foregoing list of factors may not contain all of the material factors that are important to you and you should not place undue reliance on these forward-looking statements, which speak only as of the date of this Annual Report. We undertake no obligation, and are not under any obligation, to update or keep current the information contained in this Annual Report, whether as a result of new information, future events or otherwise.

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Zoopla Property Group Plc

The Cooperage
5 Copper Row
London SE1 2LH

www.zpg.co.uk



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